

SHIHAB T S

Senior Sales Executive



Results-driven Senior Sales Executive with over 10 years of experience in developing and implementing successful sales strategies across diverse industries. Proven track record of consistently achieving and exceeding sales targets, cultivating client relationships, and identifying business growth opportunities

Experience

2020-11 2024-06	<div>Senior sales Executive</div> <div>Alfa trading & contracting – Doha</div> <ul style="list-style-type: none">Driven a designated route to sell products, take orders, deliver goods, and achieve daily sales targets.Keep accurate records of deliveries, including recipient signature and delivery timesRecorded daily sales activities, submit sales reports, and provide insights on customer preferences and competition.Provided excellent customer service to clients
2016- 01 2019- 12	<div>Van Sales Executive</div> <div>Alkhor Zakira Service- Doha</div> <ul style="list-style-type: none">Sales of Fmcg productsCreated monthly trading target based on market researchResponsible for business development by new routes by making new deals with retail outlets
2013- 01 2010-12	<div>Van sales Executive</div> <div>Ahyan Enterprises - Doha</div>

Address

Doha, Qatar

Phone

+974 3033 0155

E-mail

shiabt@gmail.com

Skills

sales	●●●●● Excellent
Van sales	●●●●● Excellent
Communication	●●●●● Excellent
Customer service	●●●●● Excellent
confidentiality	●●●●● Excellent
Route planning	●●●●●

Languages

Arabic	●●●●●
English	●●●●●



Personal & Passport Details

Date of Birth	13-12-1978	Education	Pre- Degree
Nationality	Indian	Nationality	Indian
Gender	Male	Type of Visa	Transferable / QID
Marital Status	Married	Availability	Immediate

Declaration

I hereby declare that the above furnished information is true to the best of my knowledge and belief.

Place: Doha

Date: 25/ 10 /2024

Shihab T S