



SALES MAN

# INAM UMARLEBBE

## EXPERIENCE

- Dec 2005

Aug 2008

**INDOOR SALESMAN**

**AL KANARI. Qatar**

- Successfully met and exceeded sales targets on a consistent basis.
  - Demonstrated expertise in product knowledge and customer relationship management.
  - Managed inventory and merchandising displays to drive sales.
- Mar 2009

Mar 2012

**GAME ORGANISER**

**AL UDAITH AMERICAN BASE (GSCS). Qatar**

- Assisted in organizing and coordinating tournaments and competitions for various gaming genres.
  - Managed and facilitated gaming events for both casual and competitive players.
  - Developed and maintained relationships with vendors and sponsors to enhance event experiences.
- Jul 2013

Jun 2015

**OUTDOOR SALES MAN**

**EURO PHARMACY . Qatar**

- Managed and developed a portfolio of outdoor sales accounts.
  - Achieved consistent sales growth by cultivating relationships with new and existing clients.
  - Created and delivered persuasive sales presentations to potential customers.
- Jan 2022

Jun 2024

**MESSENGER/ OUTDOOR SALES**

**CARE AND WELLNESS . Qatar**

- Managed and developed a portfolio of outdoor sales accounts.
  - Created and delivered persuasive sales presentations to potential customers.
  - Analyzed market trends and competitor activity to identify business opportunities.
  - Managed a high-performing sales team to exceed monthly targets.
  - Performed product demonstrations and provided training to customers.

★ ★ ★ ★ ★  
Proactive, customer-orientated retail professional with over 4 years of experience in reputable shops. Received 3 'Passion Awards' for delivering outstanding service and have consistently surpassed my target KPIs for mystery shoppers.

✉ inamumar86326@gmail.com

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## SKILLS

- Customer Relationship Management
- Negotiation
- Sales Strategy
- Cold Calling
- Product Knowledge
- Networking
- Communication Skills
- Problem Solving
- Time Management
- Closing Deals

## LANGUAGES

- Tamil | Native
- English | Advanced
- Hindi | Advanced
- Arabic | Advanced
- Malayalam | Advanced

★ ★ ★ ★ ★  
EUROPEAN FORMAT  
★ ★ ★ ★ ★

## EDUCATION

- Jan 2016

Dec 2019

**BACHELOR OF ARTS**

**NELSON MANDELA UNIVERSITY . Sri Lanka**