

CURRICULUM VITAE

FARID SHAIKH

Bu-Ham our, Wadi khadeeriyat

streetopposite Iranian School,

Qatar **Mob. No. 70054691**

E-mail: faridshaziya70@gmail.com

Academic Qualification

- **M.B.A. (Marketing) from Pune University August 2016**
 - **B.Sc. in (Chemistry) from NM University Jalgaon 2004**
 - **Fundamentals of Digital Marketing:** Comprises knowledge of Affiliated marketing, E-Mail marketing, search engine optimization (SEO). Google Ad word and Google Analytics and other tools.
 - **Advance diploma in Computer application:** Comprises MS-Office, Word, Excel, MSC-IT from MSB Technical education Mumbai.
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Work Experience

- Currently working in a **Cardiff Logistics Company** as being Business Development Executive since July-03 2022.
- **FMCG company (RNP OIL AND FOODS Pvt. Ltd.) Since Feb. 2018 as beingSales Supervisor**
- Two years of experience from **FMCG company (Poona Dal and Oil Industries Ltd.) as being Sales Executive** from June 2007 To July 2009.
- One year experience **from Al-Khadirh Hydraulic Pvt. Ltd. (Riyadh, KSA) as being Sales executive** from Dec.2016 Nov. 2017.

- 3.5 Years experience from **Al-Haibah Paints Company (Jeddah KSA)** as **being a Production Supervisor** from Oct.2009 to March 2013.
 - Having valid Qatari & Saudi Light Driving License.
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Skill Highlight

- Development and test plan.
 - Strategy along with rooted analysis of marketing campaign.
 - Development and test positioning.
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Summary

- Recognize for successfully meet target. Building a high performing team and nurturing fruitful relationship with clients.
 - Though I have done work on different position career, Production planer , Q.C. Chemist, Marketing professional and last but not least Area Sales Manager. So I have a proven track record in maintaining on the basis of daily inventory report. I have experience in both B to C & B to B business type.
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Responsibilities :

- Responsible for assigned sales targets (Monthly, Quarterly, & annually).
- Goal set for Centre month on month, maintaining relationship with target customer service, ensuring high rate of return on investment, sales support.
- Establishing healthy relationship with clients, effectively handled the client claim settlement, promoting sales through visibility in my area. Develop new sample for client.

- Operating internet, updating all records and documents, networking with different organizations.
- Proper execution of order and dispatch it on time.
- Follow up for payment.

Strength

- **Result oriented**
- **Positive thinking**
- **Adaptive as per circumstances and Hard working**

Personal Profile

Date of Birth	03/04/1980
Languages Known	English, Arabic, Hindi, Urdu, Marathi
Permanent Address	House No. 54 93 Lane Near /vitthal temple part Dondaicha – 425408 Dist – Dhule
New Passport No.	T2905568
Date of Issue	14/01/2019
Date of Expire	13/01/2029
Place of Issue	Thane
Old Passport No.	H2083595



State of Qatar
Ministry of Interior
Traffic Department

دولة قطر
وزارة الداخلية
إدارة المرور



DRIVING LICENSE

رخصة سواق

28035665321

الرقم الشخصي

الاسم فريد محمد شافي شيخ



NAME FARID M. S. SHAIKH

NAT. INDIA

الجنسية الهند

DATE OF BIRTH 1980-04-03

تاريخ الميلاد

BLOOD GR.

فصيلة الدم

FIRST ISSUE 2023-06-04

ت. اول إصدار

VALIDITY 2028-06-03

ت. الإنتهاء

This license must be produced on demand to any police officer in uniform or on production of warrant card by police officer not in uniform
يجب إبراز هذه الرخصة لمن يطلبها من رجال الشرطة سواء كان بالزي الرسمي أو عند إبراز هويته في حالة كونه بالملابس المدنية

Authorized Vehicles

المركبات المصرح بقيادتها

ملاحظات

EXCAVATOR حفار <input type="checkbox"/>	MOTOR CYCLE دراجة نارية <input type="checkbox"/>	نظارة طبية Glasses <input type="checkbox"/>
CRANE كرين <input type="checkbox"/>	CAR سيارة خفيفة <input checked="" type="checkbox"/>	عدسات Lenses <input type="checkbox"/>
LOADER شيويل <input type="checkbox"/>	BUS حافلة <input type="checkbox"/>	أوتوماتيك Automatic <input type="checkbox"/>
FORKLIFT رافعة شوكية <input type="checkbox"/>	MED. TRUCK شاحنة متوسطة <input type="checkbox"/>	احتياجات خاصة Handicaps <input type="checkbox"/>
OTHER اخرى <input type="checkbox"/>	TRAILER قاطرة ومقطورة <input type="checkbox"/>	إعاقات سمعية Hearing Disability <input type="checkbox"/>
		التبرع بالأعضاء Organ Donation <input type="checkbox"/>

Licensing Authority سلطة الترخيص



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KINGDOM OF SAUDI ARABIA
MINISTRY OF INTERIOR

رخصة سيطرة
DRIVING LICENSE

المملكة العربية السعودية
وزارة الداخلية

فريد محمد شفي شايخ

FARID MOHAMAND SHAFI SHAIKH



No. 2433282296

الرقم ٢٤٣٣٢٨٢٢٩٦

DOB 03/04/1980

تاريخ الميلاد ١٤٠٠/٠٥/١٨

Exp 27/07/2022

تاريخ الإنتهاء ١٤٤٣/١٢/٢٨

AB+ فصيلة الدم

تاريخ الاصدار ١٤٣٨/١٢/٢٨

النوع القيادة قيود

خاصة

الجنسية الهند

KINGDOM C





RNP OIL & FOODS PVT. LTD.

Factory Add.: Plot No.3, Survey No. 194/2, Shirdhom, Tal-Panvel, Dist-Raigad, Maharashtra-410221

Letter of Employment Offer

Date 05/02/2018

Mr. Shaikh Farid Mohd. Shafi

D002, Weafa Park Kausa, Mumbra 400612..

We are pleased to offer you the position of **Sales Representative** for our **RNP Oil & Foods Pvt. Ltd.**

Your Date of joining is **5th Feb 2018.**

1. You will be paid a **Gross Salary of Rs. 20000/- (Rupees Twenty Thousand Only) per month**, which shall be subject to the provision of the Income Tax Act, 1961 , and other applicable statutes, prevailing at the time of payment. This shall be paid to you as per the payment cycle of the company.
2. You have been appointed for the above position on a Probation period of six months, which may be extended, if so decided by the company. Your confirmation as permanent employee would be considered after the successful completion of the Probation period. Your confirmation will not be deemed to have taken place until it is communicated to you in writing.

Please return the duplicate of this letter duly signed by you in confirmation of receipt and your acceptance.

Thank you,

Yours truly,

For RNP Oil & Foods Pvt. Ltd.



General Manager

निर्वाण / OBSERVATION

निर्वाण सेवा / MISCELLANEOUS SERVICE



T2905568

पिता / कानूनी अभिभावक का नाम / Name of Father / Legal Guardian
MOHAMAND SHAFI ISMAIL SHAIKH

माता का नाम / Name of Mother
FATEMAABE MOHAMAND SHAFI SHAIKH

पति या पत्नी का नाम / Name of Spouse

पता / Address
HOUSE NO 54 LANE NO 93 VITTHAL TEMPLE PART NR

VITTHAL MANDIR DAUL DHULE, DHULE

PIN: 425408, MAHARASHTRA, INDIA

पुराने पासपोर्ट का नं. और इसके जारी होने की तिथि एवं स्थान / Old Passport No. with Date and Place of Issue
H2083595 18/12/2008 THANE

फाइल नं. / File No.
B04073194158418

North Maharashtra University, Jalgaon



NAAC ACCREDITED ★★★★★

*We, the Chancellor, the Vice-Chancellor, the Members of
the Management Council and the Academic Council of the
North Maharashtra University, Jalgaon, certify that*

Shaikh Farid Mohamand Shafi

of

SVS'S Arts & Science College, Dondaicha

has pursued a course of study in

Chemistry

*prescribed by the University, as a regular student and
has passed the requisite examination in April 2004 in*

Second Class

Being found duly qualified for the degree of

Bachelor Of Science

the said degree has been conferred on him/her on January 19, 2009

In Testimony whereof is set the seal of the University.



W. S. Patil

Vice - Chancellor

شعبان ۱۴۳۰
026022



244

20 JUL 2009

محمد عبدالمجید بن مسعود القتیبی
Mohammed M. Aloteibi

22th July 09 5881

ابراہیم
وہاب محمد علی
الحسن علی بن علی

(جی. ہرشاپن / G. HARSHAPPAN)
अनुपाय अधिकारी (ओ.आई.)
Section Officer (O.I.)
वि. वि. भा. प्रशा. (CPV) Division
वि. वि. प्रशा. महं दिल्ली
Ministry of External Affairs, New Delhi

The Signature of Shri
..... is hereby Certified
Sourish
Section Officer
Home Department
Government of Maharashtra
Mantralaya, Mumbai

This is to certify that this Degree Certificate is authentic & has been issued by this University.



Dr. M. M. Pawar
Controller of Examinations
North Maharashtra University, Jalgaon

Place:- Jalgaon
Date:- 9/07/09



10 JUL 2009
ATTESTED BY ME
N. S. BHAISARE
N. S. BHAISARE
NOTARY
MUMBAI & THANE DIST.
10 JUL 2009

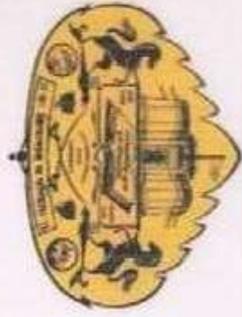
AUTHENTICATED
Sahandhere

(SELMA DRANDHERE)
Joint Secretary
Government of Maharashtra
Higher & Technical Education Department
Mantralaya, Mumbai 400 032.
INDIA



No. 810/09 Date 16/7/09





Savitribai Phule Pune University

(formerly University of Pune)

The, the Chancellor, the Vice Chancellor and the Members of the Management Council and the Academic Council of the Savitribai Phule Pune University certify that
Shri. Ashish Mohd. Shaik, (Mother's Name: Fatima Bibi
of Ashar Institute of Management, Mumbai, Pune having been examined and found duly qualified
for the degree of

Master of Business Administration

and placed in the **B3 Grade** in **October 2015**. The said degree has been conferred on him. In
testimony whereof is set the seal of the said University.

सावित्रीबाई फुले पुणे विद्यापीठ

(पूर्वीचे पुणे विद्यापीठ)

आम्ही, सावित्रीबाई फुले पुणे विद्यापीठाचे कुलपति, कुलगुरु आणि व्यवस्थापन परिषद व विद्या परिषद
सदस्य, प्रमाणित करितो की,

शेख फरीद मोहम्मद शाफी, आईचे नाव: फातिमा बी

हे अशोवस इन्स्टिट्यूट ऑफ मॅनेजमेंट, उंडी, पुणे येथून बी श्रेणीत ऑक्टोबर २०१५ मध्ये

उद्योगांदा प्रशासन पारंगत

पदवी परीक्षा उत्तीर्ण झाल्याबाबत त्यांना ही पदवी प्रदान करण्यात येत आहे. याची साक्ष म्हणून विद्यापीठाची
अधिकृत मुद्रा येथे अंकित करण्यात येत आहे.



Vice Chancellor

30th December 2016

MG16-03591



Experience Certificate

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. **FARID MOHAMAND SHAFI SHAIKH** has worked in this organization during the period 01/10/2009 to 07/03/2013 as a **Production supervisor**. He had resigned from the service for better prospect . he was very co-operative , hardworking and sincere in his work .

We wish him best luck for his future assignment .

Fahmi saleh

Authorised Signatory

