

## CURRICULUM VITAE

### FARID SHAIKH

Bu-Ham our, Wadi khadeeriyat

streetopposite Iranian School,

Qatar **Mob. No. 70054691**

E-mail: [faridshaziya70@gmail.com](mailto:faridshaziya70@gmail.com)

---

### Academic Qualification

---

- **M.B.A. (Marketing) from Pune University August 2016**
  - **B.Sc. in (Chemistry) from NM University Jalgaon 2004**
  - **Fundamentals of Digital Marketing:** Comprises knowledge of Affiliated marketing, E-Mail marketing, search engine optimization (SEO). Google Ad word and Google Analytics and other tools.
  - **Advance diploma in Computer application:** Comprises MS-Office, Word, Excel, MSC-IT from MSB Technical education Mumbai.
- 

### Work Experience

---

- Currently working in a **Cardiff Logistics Company** as being Business Development Executive since July-03 2022.
- **FMCG company (RNP OIL AND FOODS Pvt. Ltd. ) Since Feb. 2018 as beingSales Supervisor**
- Two years of experience from **FMCG company ( Poona Dal and Oil Industries Ltd.) as being Sales Executive** from June 2007 To July 2009.
- One year experience **from Al-Khadirh Hydraulic Pvt. Ltd. (Riyadh, KSA) as being Sales executive** from Dec.2016 Nov. 2017.

- 3.5 Years experience from **Al-Haibah Paints Company (Jeddah KSA)** as **being a Production Supervisor** from Oct.2009 to March 2013.
  - **Having valid Qatari & Saudi Light Driving License.**
- 

## **Skill Highlight**

---

- Development and test plan.
  - Strategy along with rooted analysis of marketing campaign.
  - Development and test positioning.
- 

## **Summary**

---

- Recognize for successfully meet target. Building a high performing team and nurturing fruitful relationship with clients.
  - Though I have done work on different position career, Production planer , Q.C. Chemist, Marketing professional and last but not least Area Sales Manager. So I have a proven track record in maintaining on the basis of daily inventory report. I have experience in both B to C & B to B business type.
- 

## **Responsibilities :**

---

- Responsible for assigned sales targets (Monthly, Quarterly, & annually).
- Goal set for Centre month on month, maintaining relationship with target customer service, ensuring high rate of return on investment, sales support.
- Establishing healthy relationship with clients, effectively handled the client claim settlement, promoting sales through visibility in my area. Develop new sample for client.

- Operating internet, updating all records and documents, networking with different organizations.
- Proper execution of order and dispatch it on time.
- Follow up for payment.

---

## **Strength**

---

- **Result oriented**
- **Positive thinking**
- **Adaptive as per circumstances and Hard working**

---

## **Personal Profile**

---

<b>Date of Birth</b>	03/04/1980
<b>Languages Known</b>	English, Arabic, Hindi, Urdu, Marathi
<b>Permanent Address</b>	House No. 54 93 Lane Near /vitthal temple part Dondaicha – 425408 Dist – Dhule
<b>New Passport No.</b>	<b>T2905568</b>
<b>Date of Issue</b>	14/01/2019
<b>Date of Expire</b>	13/01/2029
<b>Place of Issue</b>	Thane
<b>Old Passport No.</b>	H2083595



State of Qatar  
Ministry of Interior  
Traffic Department

دولة قطر  
وزارة الداخلية  
إدارة المرور



DRIVING LICENSE

رخصة سواق

28035665321

الرقم الشخصي

الاسم فريد محمد شافي شيخ



NAME FARID M. S. SHAIKH

NAT. INDIA

الجنسية الهند

DATE OF BIRTH 1980-04-03

تاريخ الميلاد

BLOOD GR.

فصيلة الدم

FIRST ISSUE 2023-06-04

ت. اول إصدار

VALIDITY 2028-06-03

ت. الانتهاء

This license must be produced on demand to any  
police officer in uniform or on production of  
warrant card by police officer not in uniform

يجب إبراز هذه الرخصة لمن يطلبها  
من رجال الشرطة سواء كان بالزي الرسمي  
أو عند إبراز هويته في حالة كونه بالملابس المدنية

Authorized Vehicles

المركبات المصرح بقيادتها

Notes ملاحظات

EXCAVATOR حفار <input type="checkbox"/>	MOTOR CYCLE دراجة نارية <input type="checkbox"/>	نظارة طبية Glasses <input type="checkbox"/>
CRANE كرين <input type="checkbox"/>	CAR سيارة خفيفة <input checked="" type="checkbox"/>	عدسات Lenses <input type="checkbox"/>
LOADER شيوول <input type="checkbox"/>	BUS حافلة <input type="checkbox"/>	أوتوماتيك Automatic <input type="checkbox"/>
FORKLIFT رافعة شوكية <input type="checkbox"/>	MED. TRUCK شاحنة متوسطة <input type="checkbox"/>	احتياجات خاصة Handicaps <input type="checkbox"/>
OTHER أخرى <input type="checkbox"/>	TRAILER قاطرة ومقطورة <input type="checkbox"/>	إعاقات سمعية Hearing Disability <input type="checkbox"/>
		التبرع بالأعضاء Organ Donation <input type="checkbox"/>

Licensing Authority سلطة الترخيص



\* 2 8 0 3 5 6 6 5 3 2 1 \*

KINGDOM OF SAUDI ARABIA  
MINISTRY OF INTERIOR

رخصة سيطرة  
DRIVING LICENSE

المملكة العربية السعودية  
وزارة الداخلية

فريد محمد شفي شيخ

FARID MOHAMAND SHAFI SHAIKH



No. 2433282296

الرقم ٢٤٣٣٢٨٢٢٩٦

DOB 03/04/1980

تاريخ الميلاد ١٤٠٠/٠٥/١٨

Exp 27/07/2022

تاريخ الإنتهاء ١٤٤٣/١٢/٢٨

AB+ فصيلة الدم

تاريخ الاصدار ١٤٣٨/١٢/٢٨

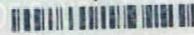
النوع خاصية

النوع خاصية

الشعب بدون قيود

الجنسية الهند

KINGDOM C





# RNP OIL & FOODS PVT. LTD.

Factory Add.: Plot No.3, Survey No. 194/2, Shirdhom, Tal-Panvel, Dist-Raigad, Maharashtra-410221

## Letter of Employment Offer

Date 05/02/2018

Mr. Shaikh Farid Mohd. Shafi

D002, Weafa Park Kausa, Mumbra 400612..

We are pleased to offer you the position of **Sales Representative** for our **RNP Oil & Foods Pvt. Ltd.**

Your Date of joining is **5<sup>th</sup> Feb 2018**.

1. You will be paid a **Gross Salary of Rs. 20000/- (Rupees Twenty Thousand Only) per month**, which shall be subject to the provision of the Income Tax Act, 1961, and other applicable statutes, prevailing at the time of payment. This shall be paid to you as per the payment cycle of the company.
2. You have been appointed for the above position on a Probation period of six months, which may be extended, if so decided by the company. Your confirmation as permanent employee would be considered after the successful completion of the Probation period. Your confirmation will not be deemed to have taken place until it is communicated to you in writing.

Please return the duplicate of this letter duly signed by you in confirmation of receipt and your acceptance.

Thank you,

Yours truly,

For RNP Oil & Foods Pvt. Ltd.

  
General Manager



३६ पृष्ठ १। This passport contains 36 pages.

भारत गणराज्य REPUBLIC OF INDIA

टाईप / Type
-------------

देश कोड / Country Code

Signature / Passport No.

P

IND

T 2905568

उपनाम / Surname  
**SHAIKH**

दिया गया नाम / Given Name(s)

दिया गया नाम / Given Name(s)  
FARID MOHAMAND SHAFI

राष्ट्रीयता / Nationality

लिंग / Sex

जन्मतिथि / Date of Birth

भारतीय / INDIAN

M

03/04/1980

जन्म स्थान / Place of Birth

जन्म स्थान / Place of Birth  
DONDAICHA SINDKHEDA, MAHARASHTRA

जारी करने का स्थान / Place of Issue

**MUMBAI**

न्यायीकरण की तिथि / Date of Issue

14/01/2019

समाप्ति की तिथि / Date of Expiry

13/01/2029

P<INDSHAIKH<<FARID<MOHAMAND<SHAFI<<<<<<<<<  
T2905568<4IND8004037M2901134<<<<<<<<<<<<<6

निर्वाह / OBSERVATION

निर्वाह सेवा / MISCELLANEOUS SERVICE

पिता / कानूनी अभिभावक का नाम / Name of Father / Legal Guardian

MOHAMAND SHAFI ISMAIL SHAIKH

माता का नाम / Name of Mother

FATEMAABE MOHAMAND SHAFI SHAIKH

पति या पत्नी का नाम / Name of Spouse

पता / Address

HOUSE NO 54 LANE NO 93 VITTHAL TEMPLE PART NR

VITTHAL MANDIR DAUL DHULE, DHULE

PIN: 425408, MAHARASHTRA, INDIA

पुराने पासपोर्ट का नं. और इसके जारी होने की तिथि एवं स्थान / Old Passport No. with Date and Place of Issue

H2083595

18/12/2008

THANE

फाइल नं. / File No.

B04073194158418



T2905568



# North Maharashtra University, Jalgaon



NAAC ACCREDITED ★ ★ ★ ★

*We, the Chancellor, the Vice-Chancellor, the Members of  
the Management Council and the Academic Council of the  
North Maharashtra University, Jalgaon, certify that*

**Shaikh Farid Mohamand Shafi**

*of*

**SVS'S Arts & Science College, Dondaicha**

*has pursued a course of study in*

**Chemistry**

*prescribed by the University, as a regular student and  
has passed the requisite examination in April 2004 in*

**Second Class**

*Being found duly qualified for the degree of*

**Bachelor Of Science**

*the said degree has been conferred on him/her on January 19, 2009*

*In Testimony whereof is set the seal of the University.*



*KSPatil*

**Vice - Chancellor**



شعبان ۱۴۳۰

026022



244

20 JUL 2009

106289

تاریخ  
Date

محمد مبین مسعود القسبي  
Mohammed M. Alotibi

22th July  
09

5881

ابراہیم  
د. عبدالرحمن  
المسلم المذکور فی الوثيقة

(جی. ہرشاپن / G. HARSHAPPAN)  
اشیادہ افسر (جی.آئی.)  
Section Officer (O.I.)  
سی. پی. ڈی. ڈی. / CPV Division  
بیرونی معاملات، نئی دہلی  
Ministry of External Affairs, New Delhi



The Signature of Shri .....  
..... is hereby Certified.

*Signature*  
Section Officer  
Home Department  
Government of Maharashtra  
Mantralaya, Mumbai

This is to certify that this Degree Certificate is authentic & has been issued by this University.



*Dr. M. M. Pawar*  
Controller of Examinations  
North Maharashtra University, Jalgaon

Place:- Jalgaon  
Date:- 9/07/09



10 JUL 2009

ATTESTED BY ME  
*Signature*  
N. S. BHAIKARE  
NOTARY  
MUMBAI & THANE DIST.  
10 JUL 2009

AUTHENTICATED

*Bhambhere*

(SELMA BHAMBHERE)

Joint Secretary

Government of Maharashtra

Higher & Technical Education Department

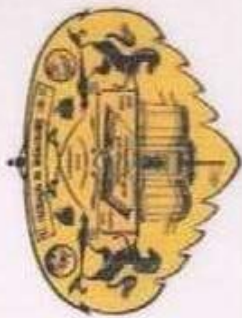
Mantralaya, Mumbai 400 022.

INDIA

No. 810/09

Date 16/7/09





Savitribai Phule Pune University  
(formerly University of Pune)

(formerly University of Pune)

We, the Chancellor, the Vice Chancellor and the Members of the Management Council and the Academic Council of the Tamil Nadu State Open University certify that  
 Brahm Chari Mohd. Shafi, Mother's Name: Fatima Begum

of Essex Institute of Management, Windsor, June having been examined and found duly qualified for the degree of

*Master of Business Administration*

and placed in the 33 Grade in October 2015. The said degree has been conferred on him. On testimony whereof is set the seal of the said University.

આધિગીર્વાઈ પુત્રે પુખે વિદ્યાપીઠ

(पूर्वांचे पुणे विद्यापीठ)

आम्ही, सावित्रीबाई फुले पुणे विद्यापीठाचे कुलपति, कुलगुरू आणि व्यवस्थापन परिषद व विद्या परिषद सदस्य, प्रमाणित करितो की,

शेख फरीद मोहम्मद शाफी, आईचे नाव: फातिमा बी

हे ऑगेवस इन्स्टिट्यूट ऑफ मॅनेजमेंट, उडुपी, पुणे येथून बी श्रेणीत ऑक्टोबर २०१५ मध्ये

उद्योगाध्याय प्रशासन पारंगत

पदवी परीक्षा उत्तीर्ण झाल्याबद्दल त्यांना ही पदवी प्रदान करण्यात येत आहे. याची साक्ष म्हणून विद्यापीठाची अधिकृत मुद्रा येथे अंकित करण्यात येत आहे.



Mr Chancellor

30th December 2016

MG16-03591





## Experience Certificate

TO WHOM SO EVER IT MAY CONCERN

This is to certify that Mr. **FARID MOHAMAND SHAFI SHAIKH** has worked in this organization during the period 01/10/2009 to 07/03/2013 as a **Production supervisor**. He had resigned from the service for better prospect . he was very co-operative , hardworking and sincere in his work .

We wish him best luck for his future assignment .

Fahmi saleh

Authorised Signatory

