

MICHAEL MARX

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443-800-5090

Skilled professional in areas of sales, customer service, marketing, business development, building repeat customers, account generation, assisting with construction build outs, supervising construction projects and estimates. Adept in, building and maintaining long term professional relationships and establishing client rapport.

WORK EXPERIENCE

Customer Service Tech

2024 to Present

Leaffilter Subcontractor

Maryland & DC

- Maintaining customer relations
- Organize & schedule service appointments
- Resolved customer complaints
- Provided customers with product knowledge
- Product installs & repairs
- Daily job reports
- Payment processing
- Product Quotes
- Maintained excellent communication & problem solving skills

Heavy Equipment Operator

2022 to 2023

Patterson-UTI Texas

- Loading & unloading oil rig equipment
- Maintaining monthly inventory
- Organizing rig to yard operations

Residential & Commercial Painting

2017 to 2022

Tuxedo Painting

Florida, Pennsylvania, Texas

- Residential / commercial painting and power washing
- Generating new accounts
- Maintaining existing accounts
- Performing general building maintenance functions, such as any necessary repairs, basic electrical, basic plumbing, and hardware installs

Gentlemen's Club Supervisor

2013 to 2017

Las Vegas Gentlemen's Club

Las Vegas

- Planned, managed and assisted with all events
- Planned menu's, quotes, food costs, rental equipment, labor costs, security, etc
- Negotiated event contacts
- Maintained client relationships

Manager

2009 to 2012

VCG Entertainment

Colorado

- Cultivated new business relationships on a local and national level
- Recruited, trained and managed new entertainers & servers
- Increased company revenue and market presence through the development of referral sources Consistently exceeded sales quotas

SKILLS

Business Development - 6 years

Painting, power washing & maintenance - 5 years

Management - 6 years

Oil industry - 1 year

EDUCATION

Excel

High school or equivalent

General

Florida