

RONALDO ABAOAG PIOQUINTO

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SUMMARY OF QUALIFICATIONS AND CORE COMPETENCES:

- With more than 25 years of extensive working experience in Qatar with a recent position as Senior Project Manager
- Extensive experience in dealing with project locally such as WOQOD, FAHES, NON-OEM Garages and other Construction Companies.
- Dedicated and focused, able to prioritize and complete multiple tasks and a good team player.
- An independent and self-motivated professional with excellent communication skills.
- Resourceful, fast learner and can work with minimum supervision and extended hours to meet deadline and close the deal.
- Hardworking, reliable, attentive to details, self correcting and perceptive.
- Highly motivated person to expand knowledge & skills and follow instructions.
- Able to grow positive relationships with customers at all organizational levels.

SUMMARY OF PRODUCT HANDLED

- Workshop and Garage Equipment: HUNTER, RAVAGLIOLI, MAHA, MEGA, SAMOA, ALENTEC-ORION, SHUMAK, BRAINBEE, AUTOVAC, PCL and ZECA
- Bodyshop Equipment: SAGOLA, CAR-O-LINER, USI ITALIA, MILIBAR, JOSAM and JOSAM
- Air Solutions and Construction Equipment: FINI, DARI, FRIULAIR and GENERAC
- Hand Tools: SNAP-ON, HAZET, USAG, JONNESWAY and KENDO
- Power Tools: BOSCH, KAWASAKI, FERM and DREMEL
- Instrumentation: PRUFTECHNIK and VOGEL
- Cleaning Solutions: KARCHER, LANDA, EUREKA, OPTIMA, COMET and METROVAC
- Automatic Car Wash Systems and Chemical Solutions: WASHTEC, KARCHER, SONAX and INESFLY

HIGHEST EDUCATIONAL ATTAINMENT:

Education Level : Bachelor's / College Degree
Course : Computer Engineering Technology
School/University : Technological University of the Philippines
Location : Metro Manila

CAREER HIGHLIGHTS

- 1. Position** : **Senior Project Manager**
Duration : December 2019 – November 2024
Company : QATAR TRADING COMPANY
Company Industry : Trading Co.
Location : B-Ring Road Doha, Qatar
Department : Project Department

Job Description:

- Site visit of the customers
- Preparation of quotation
- Closing the deal.
- Generating more customer
- Carry out any other work allocated/designated by the line Manager.

- 2. Position** : **Manager – Project & Equipment**
Duration : January 2015 – December 2019
Company : QATAR TRADING COMPANY
Company Industry : Trading Co.
Location : B-Ring Road Doha, Qatar

Job Description:

- Site visit of the customers
- Preparation of quotation
- Closing the deal.
- Carry out any other work allocated/designated by the line Manager.

- 3. Position** : **Sales Representative**
Duration : February 2016 – December 2019
Company : QATAR TRADING COMPANY
Company Industry : Trading Co.
Location : B-Ring Road Doha, Qatar

Job Description:

- Site visit of the customers
- Preparation of quotation
- Closing the deal.
- Carry out any other work allocated/designated by the line Manager.

- 4. Position** : **Service Technician**
Duration : July 1999 – February 2016
Company : QATAR TRADING COMPANY
Company Industry : Trading Co.
Location : B-Ring Road Doha, Qatar

Job Description:

- Perform quality after sales service
- Troubleshooting of the machine
- Responsible for demonstration of the Garage Equipment
- Training and commissioning of the machine with end-user

5. Position : **Service Coordinator**
Duration : March 1992 – June 1999
Company : EMICOR INC.
Industry : Supplier of Garage Equipment
Location : Quezon City, Philippines
Department : Service Department

Job Description:

- Responsible for assisting between customer and Technician
- Greeting customers and scheduling service appointments
- Cataloguing customer concerns and comments.
- Writing service orders and descriptions of problems and repairs.
- Translating customers' repair problems into standard repair terminology
- Explaining repairs to customers
- Estimating the cost and time needed for repairs
- Handling customer complaints

PERSONAL DATA

Date of Birth : October 27, 1971
Gender : Male
Civil Status : Married
Nationality : Filipino
Visa type : Working visa (transferrable with NOC)
Driving License : Valid Qatar Driving License

References:

***Available Upon Request**

I hereby assure that the information furnished above is true to the best of my knowledge.

Place:

Date :

Ronaldo Pioquinto