



Mohamed Fazly Thajudeen

Sales Executive /Merchandiser

CONTACT

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SKILLS & KEY POINTS:

- o Qatar driving licence holder
- o 100% Willing to travel for work
- o Maintaining a positive attitude
- o Communicating with conviction
- o Understanding the customer's need
- o Continual self-improvement
- o Proven sales achievements
- o Commercial awareness
- o Excellent interpersonal skills
- o IT skills (MS office)
- o Numerical skills

LANGUAGE SKILLS:

- o English: Good
- o Tamil: Fluent (Native)
- o Malayalam: Conversational
- o Hindi: Conversational

HOBBIES & INTERESTS:

- o Listen to Music
- o Bike Ride
- o Travel and Touring
- o Crafting works
- o Going to Gym
- o Watching Movies
- o Practicing MMA
- o Adventure Activities

OBJECTIVE

Seeks an opportunity to utilize sales and persuasive expertise to exceed sales targets and convert prospective clients into repeat customers in a challenging workplace. Flexible, determined, and innovative salesperson. Merchandising products in stores, such as food, toys, home goods, and apparel. Promote sales of products by creating attractive displays that enable customers to make a purchase. This includes creating new product displays or expanding existing displays.
'Looking for opportunities to grow as a customer service professional.'

WORK EXPERIENCE

Admin

Buraq Limousine Company – Qatar (Jan 2022 – Till to Date)

- *Supporting organisation in a variety of ways including bookkeeping, communications, scheduling, data entry & secretarial services.
- *Maintain the ledger (Accounts).
- *Establish New business.
- *Payment collection and follow-up with employees.

MERCHANDISER

GULF CENTRE FOR FOOD STUFF - Qatar (Jan 2017 – Dec 2021)

- *Displaying products appropriately.
- *Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc.
- *Creating attractive displays that enable customers to make a purchase.
- *Expanding existing displays. surveillance cameras.

MERCHANDISER

FINAGLE LANKA (PVT) LTD – Sri Lanka (Apr 2016 – Dec 2016)

- *Displaying products appropriately.
- *Monitor stock movement and consider markdowns, promotions, price changes, clear outs etc.
- *Collaborate with buyers, suppliers, distributors and analysts to negotiate prices, quantities and time-scales.

Sales Executive /Admin Assistant

GSK Rx (Pharmaceuticals Pvt Ltd) – Sri Lanka (Jan 2015 – Dec 2015)

- *Services existing accounts, obtains orders, and establishes new accounts by planning and organizing daily work schedule to call on existing or potential sales outlets and other trade factors.
- *Adjusts content of sales presentations by studying the type of sales outlet or trade factor.
- *Submits orders by referring to price lists and product literature.
- *Keeps management informed by submitting activity and results reports, such as daily call reports, weekly work plans, and monthly and annual territory analyses.

SOFTWARE SKILLS:

- Microsoft office 2010 (Word, Excel & Outlook)
- Windows & Mac OS, E-mail & Internet
- E-Type
- Acrobat DC & Nero

DECLARATION:

I hereby declare that the above particulars of facts and information stated are correct to the best of my belief and Knowledge.

E Signature:

Sincerely,
Mohamed Fazly.

EDUCATION

Higher Secondary: Ordinary Level General Study

Addalaichenai Central College – Sri Lanka, Jan 2010 – Oct 2011

Higher School Diploma/GED/O: Advance Level Studies of Commerce

Addalaichenai Central College – Sri Lanka, Mar 2011 – Mar 2014

Certification: Certificate in Business Management Studies

Educational office - Akkaraipattu – Sri Lanka, Jun 2014 – Dec 2014
