**Ralph Robinson Esguerra**

Mobile No: +97470291866

Email Address : ralphesguerra210201@gmail.com

**With Valid Qatar Driver License**

**Career Objective**

To be an effective, efficient and competent employee to institution where I am to be employed to develop and share my potential.

**Employment Background**

**Footlocker** | ***Sales Advisor***

M.H Alsahaya | FEB 2023 – NOV 2024

* Ensuring high levels of customer satisfaction by being knowledgeable on all products offered, and teaming up with co-workers to provide excellent sales service.
* Delivering sales, outstanding customer experience, and operational expectations.
* Maintaining personal and productivity goals.

**Justice** | ***Sales Advisor***

Dareen International (Alshaya Co.) | FEB 2010 – DEC 2022

* Generating leads.
* Meeting or exceeding sales goals.
* Presenting and demonstrating products or services.
* Maintaining customer relationships.

**Claire’s Accessories | *Sales Advisor***

Dareen International (Alshaya Co.) | JULY 2007 – JANUARY 2010

* Present, promote and sell products/services using solid arguments to existing and prospective customers.
* Perform cost-benefit and needs analysis of existing/potential customers to meet their needs.
* Establish, develop and maintain positive business and customer relationships.

**Sm Department Store** | **Forwarder/Checker**

SM Clark Pampanga | AUGUST 2006 -JANUARY 2007

* Receives and inspects all incoming merchandise and stocks and reconciles with purchase orders.
* Reports documents and tracks damages and discrepancies on orders received.
* Maintains up to date records of all deliveries.
* Maintains the warehouse, records area and store area in a neat and orderly manner.

**EDUCATIONAL BACKGROUND**

**College | Clark International College of Science and Technology**

Hotel Restaurant Management (2007)

**PERSONAL BACKGROUND**

**Date of Birth:** 21 September 1987

**Place of Birth:** Concepcion Tarlac

**Nationality:** Filipino

**Religion:** Catholic

**Civil Status:** Married

**Weight:** 180 LBS

**Height:** 5’7”

 **RALPH ROBINSON ESGUERRA**

 **Applicant**