



Azzedine Benazzouz

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Summary

Experienced Sales Representative with a strong focus on achieving sales targets and over 4 years of experience in customer service and sales. Skilled in negotiation, customer relationship management, and marketing products and services.

Professional Objective

I am seeking a sales representative role in a professional environment where I can leverage my communication skills, customer relationship management, and sales expertise to contribute to the company's growth and achieve outstanding results.

Skills

- Negotiation and persuasion skills
- Building and managing customer relationships
- Achieving and exceeding sales targets
- Effective communication skills
- Delivering persuasive sales presentations
- Experience with POS systems and cash handling
- Proficient in Microsoft Office (Word, Excel, PowerPoint)

Professional Experience

Sales Representative – Home Appliances El Salem , Mostaganem , Algeria

February 2022 – March 2024

Sales Representative – Apple Store , Mostaganem , Algeria

April 2021 – January 2022

Sales Representative – Techno Stationery store , Mostaganem , ALGERIA

March 2019 – March 2021

Education

Technician Diploma in Accounting

Qada Belkacem Institute of Accounting and Finance

Graduation Date: March 15, 2019

High School – 3rd Year, Management and Economics

Ali Ibn Abi Taleb High School, Machraa Safa, Tiaret, Algeria

Year: 2016

Languages

- Arabic: Native
- English: Good
- French: Intermediate

Personal Achievements

- Improved negotiation and persuasion skills with clients from diverse backgrounds.
- Increased sales by 20% in fast-paced environments through effective sales strategies.
- Built strong and sustainable relationships with clients by providing tailored sales service