

FARHAT ABDULMAJID SALHI

Personal details:

Status: Married

Nationality: Tunisian

Date of Birth: 18/09/1979 Tunisia

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Career objective I have knowledge and experience in the field has allowed me to be independent and disciplined with regard to my duties. As well as more and I look forward to learn more and achieve better.

***Work Experience Commercial Agent and PRO in Go For Move Entreprises :(2017-2024)**

Keep in direct and periodic contact with clients and potential clients. ... Inform and advise the client on products and services available. ... Carry out the administrative processing of the sales process, sending the order and informing the headquarters

. Buy, sell and rent cars, completing the company transactions, including changing and issuing plates, traffic transactions and following up the cars accidents with insurances companies, agencies and garages.

***Group AL SAAD May 2012 to January 2016** :Sales Representative QATAR Present, promote and sell products/services using solid arguments to existing and prospective customers Perform cost-benefit and needs analysis of existing/potential customers to meet their needs Establish, develop and maintain positive business and customer relationships Reach out to customer leads through cold calling Expedite the resolution of customer problems and complaints to maximize satisfaction Achieve agreed upon sales targets and outcomes within schedule Coordinate sales effort with team members and other departments.

***Stream company January 2010 to December 2011:**

Call center Agent TUNISIA Obtains client information by answering telephone calls; interviewing clients; verifying information. Determines eligibility by comparing client information to requirements. Establishes policies by entering client information; confirming pricing. Informs clients by explaining procedures; answering questions; providing information. Maintains communication equipment by reporting problems. Maintains and improves quality results by adhering to standards and guidelines;

recommending improved procedures. Updates job knowledge by studying new product descriptions; participating in educational opportunities. ***Education:**

*2002:Baccalaureate of science (Institute secondary-Kairouan-Tunisia)

*2004: Certificate of the first stage in physics and chemistry (Faculty of Sciences, Bizerte-Tunisia) 2011: Obtained a professorship certificate in the physical sciences (Faculty of Sciences, Bizerte-Tunisia).

***Skills:** Software:Microsoft XP, 7 and 8, Word, Excel, Front page Qatari Driving license
Languages Arabic : Read, Written and as Mather language French: Read, Written and
Spoken English : Read, Written and Spoken Hobbies Traveling, Cinema, Theater, Reading
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