

Fadi Ghanem

Jordan, Amman, Swielih, No.62 | +962 790 148 363 | fadi-g@outlook.com



PERSONAL INFORMATION

Name: Fadi Ghanem
Nationality: Jordanian
Date of Birth: 18.12.1983
Place of Birth: Abu Dhabi, United Arab Emirates
Current residence: Jordan, Amman, Swielih, No.62
Mobile: +962 790 148 363
Email: fadi-g@outlook.com
Linkedin Profile <https://www.linkedin.com/in/fadi-ghanem-4477a57/>

Professional Background

Jun 2023 – Current

[Sales Engineer \(Account Manager\)](#)

Al-Fayez Metal Trading Co

Jordan, Amman

- Handle the sales accounts for national and international customers, promoting the company's range of steel products and metalworking equipment & supplies. Manage the entire sales process from client acquisition to order fulfillment.

Aug 2019 – May 2023

[\(Working Student\)](#)

[Key Account Manager](#)

Ingazgate Real Estate Automotive Transportation and Foreign Trade LTD. Co

Turkey, Istanbul

- Key Account Manager for the Middle east and North Africa region, specializing in the sales of automotive parts and accessories.

May 2016 - Apr 2018

[Sales Executive \(Fleet and retail\)](#)

Al Habtoor Royal Car L.L.C

United Arab Emirates, Abu Dhabi

- Managed retail and corporate fleet sales operations for prominent automotive brands (Mitsubishi, FUSO, JAC, Chery, and McLaren) within the Abu Dhabi market.

Dec 2013 – May 2016

[Sales Executive](#)

Al-Futtaim Motors – TOYOTA

United Arab Emirates, Abu Dhabi

- Drove retail sales initiatives for the Toyota brand

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Dec 2009 – Nov 2013

Sales Executive & Business Administration

Prestige Cars International

United Arab Emirates, Abu Dhabi

- Sales executive for limited Edition supercars and bespoke luxury cars designed by “MANSORY, TECHART, NOVITEC, HAMANN” companies.

Jul'2005 – Dec'2009

Key Account Manager

Infofort, (ARAMEX Group)

United Arab Emirates, Dubai

- Served as a Key Account Manager for a leading company specializing in the provision of record management solutions tailored for corporate entities and government institutions.

EDUCATION

2019 – 2023

Bachelor Degree - Mechanical Engineering

Dogus University, Turkey (Final Grade: 2.74)

2000 – 2001

High School (Diploma)

H.B.A Secondary School - (United Arab Emirates). (Final Grade: 72.4)

Special Knowledge

Languages

Arabic: Native Language

English: Fluent (speech and writing)

Turkish: Intermediate

Housa (West Africa): Elementry

IT & Software

ICDL (International Computer driving license)

Solidworks, ANSYS

AUTOCAD, ARTCAM

C++

MATLAB

Hobbies

Scuba diving

Auto racing

“DIY”

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References

Mr. Yahya Banat (GM at Ingazgate group)

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Mr. Mohammed Alsafadi (Regional Manager at Al Habtoor Royal Cars)

safadim@habtoormotors.com

Prof. Ahmed Zafer (Dogus university)

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