



GANGA PRASAD TIMSINA

SALES REPRESENTATIVE

EXPERIENCE

Sales Representative (Tissue Paper)

Nest Middle East Co. (From 2019 to 2024)

Key Responsibilities

- Present, promote and sell products/services using solid arguments to existing and prospective customers
- Perform cost-benefit and needs analysis of existing/potential customers to meet their needs
- Establish, develop and maintain positive business and customer relationships
- Reach out to customer leads through cold calling
- Expedite the resolution of customer problems and complaints to maximize satisfaction
- Achieve agreed upon sales targets and outcomes within schedule
- Coordinate sales effort with team members and other departments
- Analyze the territory/market's potential, track sales and status reports
- Supply management with reports on customer needs, problems, interests, competitive activities, and potential for new products and services.
- Keep abreast of best practices and promotional trends
- Continuously improve through feedback

Driver Cum Messenger Oilfield Project Development co. (From 2015 to 2018)

Key Responsibilities

- Fetching, checking, and signing for parcels at their respective collection points.
- Taking special care to load the parcels into your bag or vehicle in a safe manner.
- Devising and choosing the most effective routes
- Transporting items to drop-off points.
- Answering recipients' questions about the delivery process.
- Ensuring that both yourself and the recipient sign all relevant documentation upon delivery.
- Checking to see that you have completed all work allocated for the day.
- Advising your line manager of deliveries that could not be fulfilled.
- Remaining friendly and helpful as you conduct your duties.
- Clarifying your scheduled and anticipated deliveries before each shift begins

Housekeeping Supervisor (March 2008 till December 2014)

OTS Cleaning, Testing & Services Co. W.L.L.




Key Responsibilities

- Train housekeepers on cleaning and maintenance tasks
- Oversee staff on a daily basis
- Check rooms and common areas, including stairways and lounge areas, for cleanliness
- Schedule shifts and arrange for replacements in cases of absence
- Establish and educate staff on cleanliness, tidiness and hygiene standards
- Motivate team members and resolve any issues that occur on the job
- Respond to customer complaints and special requests
- Monitor and replenish cleaning products stock including floor cleaner, bleach and rubber gloves
- Participate in large cleaning projects as required
- Ensure compliance with safety and sanitation policies in all areas

OBJECTIVE

- Committed to providing excellent safety procedures, daily vehicle inspections and expert recommendations for efficient vehicle routing.

CONTACT

-  +974 55723910
-  Gangatimsina169@gmail.com
-  Doha, Qatar

EDUCATION

PROFESSIONAL QUALIFICATION

- Word
- MS Office
- Excel

ACADEMIC QUALIFICATION

- 10+ Shri Adarsha Madhyamik Vidyalaya-Jhapa, Nepal

SKILLS

- Customer service skills to listen to the concerns of a customer and be able to address their needs
- Interpersonal skills to work with a wide variety of people each day, build relationships and network
- Confidence and strong self-assuredness to succeed in cold-calling customers and making a sale

PERSONAL

- Name : Ganga Prasad Timsina
- Date of Birth: 12-08-1987 (37 Yrs.)
- Nationality: Nepali
- Sex: Male
- Civil Status: Married
- Passport No:PA2616633
- Driving license Status: Yes