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|  |  | fathi mohamed  **DRIVER** |
| Contact **PHONE:**  66073948  **EMAIL:**  hamadaf399@gmail.com  **ADDRESS:**  Villa 54, Zone 31, Street 810  **Driving License of Qatar:**  **Exp :**12/07/2026  **EDUCATION BACKGROUND**  High school in Economy  Years Attended **:** 2004 to 2009  **PERSONAL DATA**  Date of Birth : 01 Jan 1988  Nationality : Morocco  Religion : Muslim  Marital Status : Married  Languages : Arabic, English,  French  **Skills**  • Good Communication Skills  •Adept in the use of MS Word  and Excel  •Customer service  •Problem Anticipation and  Resolutions |  | **CAREER OBJECTIVE**   * SEEKING AN OPPORTUNITY TO WORK IN A CHALLENGING ENVIRONMENTAS A SALES EXECUTIVE IN A REPUTED COMPANY TO BOOST MY CAREER AND EXPLORE. * TO SHOW MY SKILLS, LOYALTY, HARD WORK, AND DEDICATION TO BRING THE GROWTH OF THE COMPANY.   **Company Name :** The Only Solution Trading  **Qatar Position :** DRIVER ( FMCG )  **Duration :** Apr 2017 to Nov 2023  **JOB DESCRIPTION**   * Conduct market research to identify selling possibilities and evaluate customer needs. * Actively seek out new sales opportunities through cold calling, networking, and social media * Set up meetings with potential clients and listen to their wishes and concerns. * Prepare and deliver appropriate presentations on products and services. * Create frequent reviews and reports with sales and financial data. * Ensure the availability of stocks for sales and demonstrations. * Participate on behalf of the company in exhibitions or conferences. * Negotiate/close deals and handle complaints or objections. * Collaborations with team members to achieve better results. * Gather feedback from customers or prospects and share it with the internal team. * To analyze sales data and come up with customized action plan for each key account. * Collecting payments cash & cheque and deposit to company account when required.   **Company Name :** New zad trading  **Qatar Position :** DRIVER ( FMCG )  **JOB DESCRIPTION** |

Skills- Identify and pursue new business opportunities in the FMCG industry.

Build and maintain relationships with clients, understanding their needs and providing appropriate solutions.

Conduct market research to identify trends, competitor analysis, and potential target markets.

Develop and implement sales strategies to achieve revenue targets.

Prepare and deliver sales presentations to prospective clients.

Negotiate contracts and terms with clients to secure business deals.

Collaborate with internal teams to ensure smooth execution of projects and customer satisfaction.

Stay updated with industry trends, market developments, and competitor activities.

Knowledge of traffic department laws and regulations.

**PASSPORT DETAILS**

Passport No : NP5420459

Issue Date : 26 Apr 2021

Expiration Date : 26 Apr 2026

Place of issue : Morocco