



MOHAMMED HASEEN

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Old airports Doha Qatar
Guruthalawa welfare association social services coordinator

SUMMARY

With over 6 years in the sales industry, I am a dynamic and results-driven sales and driving. proven track record of exceeding sales target and building strong client relationships and implementing effective sales strategies skied negotiation market analysis and customer service I am committed to driving growth and achieving outstanding results.passionate about delivery value to and contributing to team success.Safe transportation and timely delivery of documents and packages. and assisting with vehicle maintenance, efficient route planning, safety regulations and basic office work and Excellent time Management.

CERTIFICATION

Best Salesman/Driver certificate

Al rabiea dairy food company

LANGUAGES

Arabic	Advanced	●●●●●
English	Advanced	●●●●●
Hindi	Native	●●●●●
Sinhala	Native	●●●●●
Tamil	Native	●●●●●
Malayalam	Native	●●●●●

EDUCATION

Attended GCE A/L

S Thomas college Guruthalawa
srilanka

1975 - 1987

EXPERIENCE

Salesman 09/2023 - 05/2024
Al sharaq holding group Abuhmor Doha Qatar

- delivering and selling products directly from a vehicle to various customers,typically retail stores.
- Key duties include managing inventory, collecting payments,
- ensuring customer satisfaction, and maintaining accurate sales records.
- and strong sales skills, excellent customer service,
- ability to handle cash transactions efficiently.
- Communication with customers and familiyer relationship

Indoor Salesman 2021 - 2022
Samuru motors vehicle spare parts Welimmada srilanka

- Product Knowledge Understanding the range of spare parts, their compatibility, and applications for different vehicle models.
- Customer Service, customers selecting the correct parts, and providing technical advice.
- Inventory Management stock levels,and ordering replenishments when needed.
- Sales Skills Promoting products,
- Documentation Processing orders, generating invoices, and maintaining accurate sales records.

Sales Executive 2019 - 2021
Creative Marketing phone essacerys Colombo srilanka
Electronic shop

- understanding their needs, demonstrating product features,
- providing expert advice, closing sales, processing transactions,identifying potential clients, developing relationships, and driving sales growth.
- must understand customer needs, offer appropriate solutions,and ensure customer satisfaction while meeting sales targets.
- monitor market trends, provide feedback to the team, and maintain accurate records of sales activities.

Driver cum messenger 2014 - 08/2018
Oryx Engineering Solution LLC Raslafan Doha Qatar

- Safe transportation and timely delivery of documents and packages.
- assisting with vehicle maintenance, efficient route planning,
- safety regulations and basic office work.
- Excellent time management and confidentiality.
- Submit gate pass and collecting documents from office
- Transportation claints pick and drop airport and hotel location safely

Van Salesman 2009 - 2012
Zad Holding Qbake Doha Qatar

- A Key duties include managing inventory,
- collecting payments, ensuring customer satisfaction, and maintaining accurate sales records.
- strong sales skills, excellent customer service, and the ability to handle cash transactions efficiently.

ADDITIONAL SKILLS

Documents Laminating ·
Operating Photocopy machine ·
Scanning printing ·
phone accessories knowledge ·
Spare parts knowledge ·
Excellent driving skills ·
Basic computer knowledge

EXPERIENCE

Van sales representative/merchandising 01/2004 - 12/2008

AL Rabie Dairy Food

Saudi Arabia

- Display and promoting and selling the company's products to retailers, restaurants, and distributors.
- and build and maintain client relationships, meet sales targets,
- provide product information, and handle customer inquiries. and involves travel, attending trade shows.
- Stock Management Keeping shelves stocked, monitoring inventory levels, and coordinating restocks as needed
- Reporting providing

SKILLS

Organisation · Problem solving · Communication · Teamwork · Customer service ·
Planning · Displaying · Motivated