

### **ABOUT ME**

Highly organised and dedicated professional with over 7 years of experience in Sales, 5 month experience van sale in local market fields with effective sales strategies and exceptional presentation skills. Have a proven track record in generating leads, providing customer service and understanding customer needs. Expertise in driving fields with clean driving record and deep knowledge of safety and traffic regulations and defensive driving techniques. Strong leadership skill with ability to work well with diverse groups of people in a team atmosphere. Presently seeking to work with a reputed organization that allows me utilize my skills and knowledge to the maximum and to contribute to the growth of organization and grow with it.

### LANGUAGES

ENGLISH

ARABIC

HINDI

MALAYALAM

#### PERSONAL DETAILS

Date of birth 03 Sep 1996

**Nationality** Indian

Marital status Single

**DRIVING LICENSE** 

**Driving license category** Valid Qatar Driving

# MUHAMMED ILLYAS DRIVER | SALES



#### **WORK EXPERIENCE**

#### SUPERMARKET

Jan 2016 - Nov 2023

#### Sales

- · Selling products and services using solid arguments to prospective customers.
- · Drives sales through engagement of customers, suggestive selling, and sharing product knowledge.
- Interacts with customers, offering assistance and responding to queries about products and purchases.
- Cross-selling products to increase purchase amounts.
- Maximizing sales and lead production, ensuring presentation quality, integrity and innovation.
- Achieve the sales target by using advanced sales techniques and product knowledge.
- · Ensure high levels of customer satisfaction through excellent sales service.

Dec 2023 - Apr 2024

Van salesman in local market

## **EDUCATION**

**BOARD OF HIGHER** SECONDARY **EXAMINATION** KERALA

**Higher Secondary** 

**BOARD OF PUBLIC** EXAMINATION, KERALA

Secondary School

SIACHSS **UMMATHUR** 

Some College (no degree)

## SKILLS

DRIVEN BY TARGET	TRANSPORTATION
COMMERCIAL DRIVING	TRAFFIC LAWS
STRONG DRIVING RECORD	SCHEDULE MANAGEMENT
CUSTOMER SERVICE	SALES STRATEGIES
NEGOTIATION SKILLS	PRESENTATION SKILLS
INVENTORY MANAGEMENT	COMMUNICATION SKILLS