



NAWFEEL BHUHARIDEEN

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Resume

Objective : Sales Representative with many years of experience in Distribution, Van Sales, channel Sales & marketing , by ensuring the store meets Developing Customer Relationship and growing Sales career.

Skills: Sale's – Customer Handling, Inventory Management, Communication.

Working Experience :-

Worked : as a Sale Representative - Cool Planet - Colombo - 2020 - 2024

- ❖ Promoted services and signed up new customers and up selling to new customers.
- ❖ Explained services, providing knowledge, and setting expectations for customers.
- ❖ Submitted orders and take payment information via phone from customers.
- ❖ Signed customer up for phone services.
- ❖ Completed credit and debit transactions.
- ❖ Helped with inventory maintenance, store presentation, and any floor movement-related matter.
- ❖ Surpassed sales goals and scored 100% in customer satisfaction surveys monthly Developed local advertising campaigns to drive sales.
- ❖ Approached customers and informed them about current promotions.
- ❖ Helped customers obtain all the accessories necessary to enjoy their device.
- ❖ Had the highest percentage of sales for a new employee.

Worked as a Sale's Representative:- Techno world - Colombo 2015 - 2020

- ❖ Trained in multi-tasking.
- ❖ Answered customer questions and resolves customer service issues.
- ❖ Helped raise commercial sales and store sales.
- ❖ Serviced contracts, answer any questions a customer may have about phones, plans, services, accessories, etc.
- ❖ Received phone shipments. Promoted phone sales, Handled phone transactions.
Ensured sales accuracy of the daily cash drawer and sales accuracy with customers.

Worked as a Sale's Representative The Traveller :- Colombo Sri Lanka - Doha Qatar - 2010-2015

Worked as a Sale's Representative:- Al Atlal Trding - Doha Qatar - 2007-2010

Worked as a Sale's Representative :- Al Thayba Water Factory -Riyadh Saudi Arabia - Doha Qatar - 2000-2007

Personal Details :-

Visa Status: NOC (Transferable), Valid Resident Permit

Vehicle License: Holding QATAR Driving License.

Studied at : Z.A College - Mawanella - Sri Lanka

Nationality : - Sri Lankan

Skills Set

- ☐ Strong communication skills - Quick Learner
- ☐ Team player
- ☐ Strong analytical skills
- ☐ Convincing ability
- ☐ Strong interpersonal skills

Languages Proficiency

☐ Arabic-English – Hindi- Malayalam-Sinhalese & Tamil (Native)

I hope the above is true and accurate to the best of my knowledge and look forward to an interview at the earliest.

Best Regards,

Naveed Buhradeen