

# FAYCEL GUERAICHI

Douha Qatar.

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## SUMMARY

Experienced car showroom assistant and assistant sales professional with 5 years of experience . Proficient in customer service, product knowledge, showroom presentation, and sales support. Skilled in assisting customers with vehicle selection, providing detailed information, and collaborating with the sales team to meet targets.

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## WORK EXPERIENCE

**Automotive Sales Assistant    Younes Auto Luxe Hydra Algiers Algeria                      July 2022 - August 2024**

- Implemented data-driven sales strategies, leading to a 10% increase in average deal size and a 25% improvement in conversion rates.
- Grew key account revenue by 30%, contributing to a 20% increase in the client portfolio's revenue.
- Implemented inventory management strategies, reducing excess stock levels by 15% and improving turnover rates.

**Car Showroom assistant                      Luxury Motor Works Cheraga                      January 2019 - March 2022**  
**Algiers Algeria**

- Assisted customers in selecting vehicles based on their preferences and needs.
- Provided detailed information on car features, specifications, and pricing.
- Maintained showroom displays to showcase vehicles effectively.

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## EDUCATION

**Third year of secondary Foreign Languages (English/French/Spanish )                      2017**  
National Office For Distance Education And Training Center                      Skikda -Algeria

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## ADDITIONAL INFORMATION

### Skills:

- Excellent prioritization skills in a fast paced changing environment
- Strong organisational and time management skills and working to tight deadlines
- Strong verbal and written communication skills with confidence in dealing with clients at all levels
- Excellent communication skills over the phone, e-mail and face to face
- Strong computer skills and proficient in MS packages
- Strong computer skills(Excel, Outlook)

### Certificates:

- Automotive Electrical Certificate
- Driving licence B
- Certificate of the heavy truck driving renewal C

### Languages:

- Arabic( Native)
- English (Advanced)
- French (Basic) , Spanish (Basic)