



## Contact Details

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**Visa Status:**  
QID with NOC (Transferrable)

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**DOB:**  
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**Nationality:**  
Sri Lankan

## Languages

English:	Fluent
Sinhala:	Fluent
Tamil:	Fluent

# A.I. AHAMED USMAN

## Hardware Store Assistant / Sales Executive

To obtain a challenging and rewarding role as a Hardware material sales with my strong background in retail operations, inventory management, and customer service I am confident in my ability to contribute effectively to your store's success.

I have 7+ experience working in hardware/retail/warehouse management, I have developed a deep understanding of hardware tools, building materials, and their applications.

## Education/Professional Qualification

- **Successfully Completed Diploma in Gemological Course at International Gemological Academy 2023.** Colombo – Sri Lanka
- **Successfully Completed Diploma in Automobile Electrical at IQRAA Technical Institute 2016.** Colombo – Sri Lanka
- **Successfully Completed G.C.E Ordinary Level Examination -2019** Assalam National School, Sri Lanka.

## Employment Experience

**Colombo Hardware Company, Sri Lanka**  
Since January 2017 – October 2024  
**Sales Executive**

- Identify customer needs and recommend appropriate hardware tools and materials.
- Build and maintain strong relationships with clients, ensuring customer satisfaction and loyalty
- Identify new sales opportunities and potential clients.
- Stay updated on competitor products and market trends.
- Process customer orders, ensure timely delivery, and follow up on sales leads
- Collaborate with the Supervisor to monitor stock levels and product availability.
- Maintain records of sales, client interactions, and follow-ups.
- Provide regular sales reports and forecasts to management.

## Skills

- Proven experience in hardware sales or a related field.
- Strong understanding of tools, building materials, and their uses.
- Excellent communication and interpersonal skills.
- Ability to negotiate and close sales effectively.

I solemnly state that the above particulars are true to the best of my knowledge

Ahamed Usman