

# M. M. M. ZAKIREEN

**(** +974 6652 8467

zakreen786@yahoo.com

💡 Doha, Qatar

## To whom it may concern:

Dear Sir/ Madam,

I am eager to explore sales opportunities in construction, building materials, or IT, where I can leverage my extensive experience in both indoor and outdoor retail and project sales. Currently based in Qatar with valid residency and driving credentials, I am ready to start immediately.

My background spans key account management, team leadership, and business planning across multiple sectors. I am adept at nurturing strong working relationships with clients and staff to drive collective success. My strategic mindset allows me to identify market gaps and growth areas.

With strong communication skills and a solutions-focused approach, I am prepared to make immediate contributions to support your organizational objectives. I would welcome the chance to showcase my abilities further in an interview. Please contact me at +974 5540 3546 or email at zakreen786@yahoo.com to schedule a meeting at your earliest convenience.

Sincerely,

Mohamed Zakireen



# M. M. M. ZAKIREEN

# **My Contact**

zakreen786@yahoo.com

+974 6652 8467

Doha, Qatar

### **Hard Skill**

- · Contract Procedure & Management
- **Budgeting & Financial management**
- BOQs & Project Estimation
- Sales & Business Development
- Computer Hardware Engineering

#### Soft Skill

- Business Communication
- Decision making
- Adaptability
- Multi-tasking
- Problem Solving

# **Education Background**

- St. Mary's College, Sri Lanka GCE Advanced Level Completed in 2014
- St. Mary's College, Sri Lanka GCE Ordinary Level Completed in 2000

### **Extra Curricular Activities**

Senior Prefect @St. Mary's College Traffic Control @St. Mary's College Represented Sport Meets & Athletic Events @St. Mary's College

## **About Me**

Results-driven sales professional with over 15 years of experience spanning the construction, building materials, and IT sectors in Showroom and Projects Sales in Oatar and Sri Lanka.

Possess valid Qatar ID, work visa, driving license, and vehicle. Prepared to commence work immediately

# **Professional Experience**

Minimum Trading Contracting | Project Coordinator Sept 2022 - Present (Doha, Qatar)

Key responsibilities:

Managed construction projects end-to-end, from planning to execution.

Salco Trading Contacting | Out-door & Showroom Manager Jan 2014 - May 2017 (Doha, Qatar)

Key responsibilities:

 Oversaw daily operations and achieved sales targets for building materials showroom & Visit Project & B2B Clients

**The Computer Base** | Sales Manager Feb 2011 - Dec 2013 (Colombo, Sri Lanka)

Key responsibilities:

 Led the sales team and generated growth in computer hardware sales.

Trance System Pvt Ltd | Business Development Manager June 2009 – January 2011 (Colombo, Sri Lanka)

Key responsibilities:

• Drove business growth through strategic sales planning and key account management.

The Computer Center Pvt Ltd | Business Development Executive July 2006 - May 2009 (Colombo, Sri Lanka) Key responsibilities:

Generated leads and closed computer hardware sales by building client relationships.

## **Professional Qualifications**

**Computer Hardware Engineering Course** 

RaytronicsComputer Systems Pvt Ltd - Colombo, Sri Lanka

Diploma in Computer Studies Course

IDM Institute - Negombo, Sri Lanka

Diploma in English

Aquinas higher Studies College, in Colombo-08