

## About me

4 years of experience in customer service and sales, with a proven track record of consistently exceeding targets and building lasting relationships with clients.

Exceptional ability to identity and capitalize on business opportunities and effectively communicate the value of products and services to potential customers.

Strong negotiation and closing skills, combined with a deep understanding of market trends and customer needs.

### **Contact Me**

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- Westbay Al ounaiza

# Languages

- Arabic
- ·English
- French

#### **HOST AND SALES MAN**

# **Expertise Skill**

- Proficient with computer i
- Communication
- Leadership
- Problem-solving
- Collaboration



- 2018 2019
  - Moroccan baccalaureate
  - Certificate in humanities
  - -Certificate in English
- 2019 2020
  - -Fundamentals of digital marketing
  - -Elements Of Ai Certificate

# **Work Experience**

- **COURIR SHOP LANDMARK MALL: 2024** 
  - **SALESMAN**
  - COORDINATING SALES EFFORTS WITH MARKETING PROGRAMS.
  - •RETAIL SALES, CROSS SELLING, UP SELLING, SOCIAL SELLING.
  - SALES PRESENTATIONS, INVENTORY CONTROL. STOCK CONTROL.
- **ROYAL SIGNATURE -AL RAYYAN 2022 2023** HOST
  - GUIDE THE CUSTOMERS OT THE RIGHT DÉRECTION.
  - TICKET SALE AND TOP UP .
  - REPORT ANY ACCIDENT ANCIDENT OR NEARMES AND FIX THE PROBLEMES.
- MOROCCO MALL MOROCCO 2020 2022
  - Givingsalespresentationstoa rangeofprospectiveclients.
  - Increasing in store sales.
  - Coordinating sales efforts with marketing programs.
  - Retail sales, crossSelling, Upselling, SocialSelling.
  - Salespresentations, InventoryControl, Stockcontrol.

#### **SPECIALIST**

DIOR - GIVENCHY - TOM FORD - CHANEL - FENDI