



ANOOP HARIDAS

anoopharidasresume2024@gmail.com

Mobile: +91 88919 70608

Nationality: Indian

DOB: 06/05/1986

SKILL HIGHLIGHTS

- Sales engineer (Bolting services)
- Rental sales engineer (construction and heavy equipment)
- Service engineer (Bolting services)
- Joint integrity inspector
- Site supervisor (Bolting services)
- junior Engineer in plant maintenance jobs

LANGUAGE SKILLS advanced level in English, Malayalam, Hindi and Tamil

EDUCATION—Mechanical engineering diploma from CPT (2003-2006)

PROFESSIONAL TRAINING

- ECITB approved training for bolted joints from HIFORCE training units.
- Training for bolted joints from Hydratight training units
- Certified permit receiver from Saudi Aramco

DRIVING LICENCE

- India (valid up to 2027)
- Qatar (valid up to 2028)
- Saudi Arabia (Expired)

Highly motivated employee with exceptional interpersonal skills, ethics and experience (14 years) Seeking career in challenging atmosphere where I can use my proven track record as mechanical engineer to gear up and contribute to the growth of the company I work with.

INDUSTRIAL EXPERIENCE

QATAR	SAUDI ARABIA	BAHRAIN	INDIA
QATAR SHELL	SAUDI KAYAN	BAPCO	FACT-KOCHI
QATAR GAS	ARRAZI		CMRL-KOCHI
RAS GAS	HAWIYAH-NGL		BPCL-KOCHI
OXY	SIPCHEM		
NGL-MIC	SAUDI CHEVRON		
QAPCO	KEMYA		
QAFCO	SAMREF YAMBU		
	PETRO KEMYA		
	TASNEE		

WORK EXPERIENCE-14 YEARS.

COMPANY	POSITIONS HELD	YEARS
ORIENTAL TRADING COMPANY LTD-QATAR	Technical sales engineer for bolting service,	7
	Bolting supervisor.	
	Sales engineer for construction and heavy equipment division.	
PRETECT-QATAR	Bolting supervisor,	1
HYDRATIGHT-SAUDI ARABIA	Service engineer-bolting	3
	Joint integrity inspector	
	Bolting supervisor	
	Lead Technician Bolting	
CMRL-INDIA	Junior engineer	1
FACT-INDIA	Trainee	1

DUTIES AND RESPONSIBILITIES –Rental sales engineer

- Developing and maintaining strong customer relationships to increase customer satisfaction and loyalty.
- Coordinate the rental or leasing of equipment (**Power generator, Air compressor, Tower lights, Dewatering pump, Crane, Forklift, Trailer, Backhoe loader, jack hammer, roller etc.**)
- Collect market data regarding customers, projects and competitors in order to ensure that client Group is updated on the latest developments.
- Ensure to be updated on principals development and their product development.
- Develop rental sales to targeted customer group (quotation preparation, presentation and negotiations)
- Ensure coordination with service department in order to facilitate best possible customer satisfaction.
- Follow ups for payment and invoice.

DUTIES AND RESPONSIBILITIES –Technical sales engineer for bolt torqueing and tensioning in oil and gas.

- Developed and arranged required documents for bolting service approval.
- Technical and commercial offer submission.
- Contributing to sales strategies, pricing decisions and contract negotiations based on technical considerations.
- Provide pre-sales support by answering technical inquiries and participating in sales meetings.
- Developing and maintaining strong customer relationships to increase customer satisfaction and loyalty.
- Site survey, Report submission.
- Joint integrity inspection.
- Coordinate, purchase and hire equipment & resources.
- Manpower hiring and Conduct technical interview.
- Coordinate the rental or leasing of equipment as required.
- Day to day supervision of personal involved in the project, contractors & sub –contractors.
- Maintain and in –depth knowledge of all company regulations and safety legislation and communicates these to all workers.
- Conduct Toolbox talk, report any incidents, accidents, hazards or near misses in the work place immediately as per company procedures.

SAFTEY TRAINING

- T – BOSIET OPTIO Approved, H2S/BA awareness.
- Fire safety Awareness – Correctly identifies fire prevention measures and proper use of portable fire extinguisher, breathing apparatus training.
- Personal protection Equipment awareness – Things to know about your PPE.

ADDITIONAL QUALIFICATIONS

- NDT (ASNT SNT TC- 1A)
- QA/QC IN WELDING INSPECTION
- PIPING AND PIPELINE ENGINEERING
- COMPUTER LITERANCY
C, C++, MS office

DECLARATION

I hereby declare that the above mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

ANOOP HARIDAS.