



ASIF KOOMULLI

PERSONAL INFORMATION

+974 5066 3784

Asif4728@gmail.com

Doha, Qatar

Qatar Driving License

SKILLS

- Sales Negotiation and Closing Deals
- Customer Relationship Management (CRM)
- Inventory Management
- Market Research and Competitive Analysis
- Leadership and Team Management
- Financial Management (Budgeting and Forecasting)
- Strong Communication and Interpersonal Skills
- Time Management and Multitasking

LANGUAGES

- English
- Hindi
- Malayalam
- Arabic



PROFILE

Motivated and results-driven sales professional with experience in mobile accessories and foodstuffs industries. Skilled in customer relationship management, sales negotiation, and team leadership. Strong business acumen with a focus on achieving sales targets and driving business growth. Proven ability to adapt to diverse environments and deliver exceptional customer service.



WORK EXPERIENCE

Green line trading W.L.L Doha, Qatar. 2018 - PRESENT
Managing Partner

- Managed daily operations of the business, ensuring efficient workflow and product availability.
- Developed strategies to increase market share and sales, leading to a significant rise in revenue.
- Coordinated with suppliers and distributors to streamline the supply chain and reduce costs.
- Built and maintained strong relationships with clients, suppliers, and staff.
- Led a team of [number] employees, providing guidance and training on sales techniques and customer service.
- Managed financial aspects, including budgeting, forecasting, and profit tracking.

Ghasham international W.L.L, Doha, Qatar. 2012 - 2017
Salesman (Mobile Accessories)

- Actively engaged with customers, promoting and selling mobile accessories such as cases, chargers, and earphones.
- Consistently met or exceeded sales targets by utilizing expert product knowledge and effective sales techniques.
- Assisted customers in selecting the right products to meet their needs, providing excellent customer service.
- Managed stock levels and ensured inventory was consistently updated and organized.
- Developed rapport with customers, resulting in repeat business and referrals.
- Collaborated with the marketing team to design promotional offers and sales strategies.



EDUCATION

Bachleor of Commerce (B.com) 2008 - 2010
Calicut University

Plus Two (Higher Secondary Education) 2006 - 2008
Arts Higher Secondary School