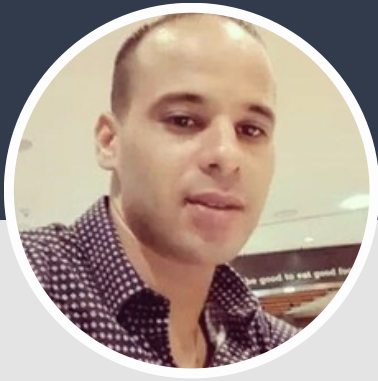


CHAWKI ZANNOUN

SALESMAN



CONTACT

- +974 - 50792562
- zanouchawki@gmail.com
- Doha Qatar

SKILLS

- Time management
- Good Communication
- Customer service
- Problem solving
- Critical thinking
- Leadership
- Collaboration hard skills for sales professionals
- Product knowledge

LANGUAGES

- Arabic
- English
- French

HOBBIES

Music, Camping, football, volleyball, Cinema, Internet Surfing, Swimming.



PROFILE

Highly energetic and driven sales representative constantly achieves revenue targets, exceeds client networks, and accomplishes company objectives with exceptional communication, interpersonal, and leadership skills. Manages zones with a structured and effective strategy to capture new clients to maximize growth opportunities. Follows up diligently on all leads and customers with professional and keen analytical abilities to generate new income streams.



WORK EXPERIENCE

Salesman 2015 - 2019
Arabian Oud Company - Doha Qatar

- Made every effort to achieve the highest level of profitable achievement for the company to achieve the required target and increase sales, and also contributed to providing the best services to the company's customers to build confidence and provide the best services and customer satisfaction that the company has built upon since its inception

Salesman 2020 - 2023
Salam Mall at Gait Mall - Dafna, Qatar

- Create and manage the marketing budget, ensuring efficient allocation of resources and optimizing ROI.
- Oversee market research to identify emerging trends, customer needs, and competitor strategies.

Sales 2024
Perfume Shop in Villageo Mall - Qatar

- Managing Sales of Branded Perfumes and Cosmetics.
- Managed the current account portfolio of clients and developed new clients.
- Forecasting business projections & trends, formulating result-oriented plans, setting and adherence to budgets/ objectives.



DRIVING LICENSE

Qatar Light Driving License



EDUCATION

Higher Secondary School
Tunisia