



# YOUSSEF SAMOUDI

## Section Responsible

Dynamic retail manager with over 4 years of experience in driving sales, managing teams, and delivering exceptional customer service.

### Work experience

2022/04

KOTON

Kenitra, Morocco

#### Section Manager

- Organize all store operations and allocate responsibilities to personnel.
- Prepare and control the store's budget aiming for minimum expenditure and efficiency.

Monitor stock levels and purchases and ensure they stay within budget.

- Deal with complaints from customers to maintain the store's reputation.
- Inspect the areas in the store and resolve any issues that might arise.
- Plan and oversee in-store promotional events or displays.
- Keep abreast of market trends to determine the need for improvements in the store

Analyze sales and revenue reports and make forecasts.

2021/05 - 2022/04

KOTON

Kenitra, Morocco

#### Key Holder

- Completes store operational requirements by scheduling and assigning employees.
- Maintains store staff by recruiting, selecting, orienting, and training employees.
- Promotes optimum staff performance by coaching, counseling, and disciplining employees.

2019/11 - 2021/05

KOTON

Kenitra, Morocco

#### Sales Assistant

- Ensuring high levels of customer satisfaction through excellent sales service
- Maintaining outstanding store condition and visual merchandising standards
- Assist with the sales process by maintaining a fully stocked store

2019/01 - 2019/03

Marjane

Kenitra, Morocco

#### Internship

- Customer service.
- Consulting and sales.
- Treasury management.
- Product display and inventory management.

2017/08 - 2018/12

Accessories Store

Kenitra, Morocco

#### Supervisor

- Inventory and sales territory management

### Education

2017/09 - 2019/05

OFPPPT

KENITRA

#### Diploma in Sales techniques

2017/01 - 2017/03

Ipiabe

Kenitra, Morocco

#### Computer science diploma

2013/09 - 2014/06

ABU HAYYAN AL TAWHIDI

KENITRA

#### BAC

Option: Modern letter

✉ samoudiyoussef96@gmail.com

☎ 0779-467981

🇲🇦 Moroccan

🏠 Kénitra Maroc

🚗 Driving licence (B)

📍 Kénitra

👤 Single

### Interests

Music

Reading

Travel

### Social networks

in @YOUSSEF SAMOUDI

### Computer skills

Excel



Word



Power Point



### Languages

English



French



Arabic

