



YOUSSEF SAMOUDI

Section Responsible

Dynamic retail manager with over 4 years of experience in driving sales, managing teams, and delivering exceptional customer service.

Work experience

2022/04

KOTON

Kenitra, Morocco

Section Manager

- Organize all store operations and allocate responsibilities to personnel.
- Prepare and control the store's budget aiming for minimum expenditure and efficiency.

Monitor stock levels and purchases and ensure they stay within budget.

- Deal with complaints from customers to maintain the store's reputation.
- Inspect the areas in the store and resolve any issues that might arise.
- Plan and oversee in-store promotional events or displays.
- Keep abreast of market trends to determine the need for improvements in the store

Analyze sales and revenue reports and make forecasts.

2021/05 - 2022/04

KOTON

Kenitra, Morocco

Key Holder

- Completes store operational requirements by scheduling and assigning employees.
- Maintains store staff by recruiting, selecting, orienting, and training employees.
- Promotes optimum staff performance by coaching, counseling, and disciplining employees.

2019/11 - 2021/05

KOTON

Kenitra, Morocco

Sales Assistant

- Ensuring high levels of customer satisfaction through excellent sales service
- Maintaining outstanding store condition and visual merchandising standards
- Assist with the sales process by maintaining a fully stocked store

2019/01 - 2019/03

Marjane

Kenitra, Morocco

Internship

- Customer service.
- Consulting and sales.
- Treasury management.
- Product display and inventory management.

2017/08 - 2018/12

Accessories Store

Kenitra, Morocco

Supervisor

- Inventory and sales territory management

Education

2017/09 - 2019/05

OFPPPT

KENITRA

Diploma in Sales techniques

2017/01 - 2017/03

Ipiabe

Kenitra, Morocco

Computer science diploma

2013/09 - 2014/06

ABU HAYYAN AL TAWHIDI

KENITRA

BAC

Option: Modern letter

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🇲🇦 Moroccan

🏠 Kénitra Maroc

📄 Driving licence (B)

📍 Kénitra

👤 Single

Interests

Music

Reading

Travel

Social networks

in @YOUSSEF SAMOUDI

Computer skills

Excel

Word

Power Point

Languages

English

French

Arabic