

# RESUME



## Personal Information

Name : Elias R. Sacres  
Address : Dorongan Valerio, Mangatarem 2413,  
Pangasinan, Philippines  
Contact No. : +639977182712  
Email Address : wecatrade@gmail.com  
Date of Birth : April 5, 1964  
Height : 157.48 CM  
Weight : 73 Kgs.  
Citizenship : Filipino  
Civil Status : Married  
Religion : Islam / Catholic

## Skills and Strengths

- ▶ With comprehensive knowledge on welding technology and applications.
- ▶ Demonstrator and Application.
  - \* Welding Equipment: Welding Generators, Portable Inverters, Welding Rectifiers, Submerged Arc Welding, and Welding Transformers.
  - \* Welding Process: SMAW, SAW, MIG/MAG, Tig with or without pulsing, and Brazing
  - \* Welding consumables: Welding Electrode, Mig/Mag wires, Tig Wires, Brazing wires Hard and Wear Facing Wires and Electrodes, Duplex and Super Duplex Stainless Steel, Low and High Alloy Steel, Cellulosic, Silver and Copper Brazing, and General Purpose Electrodes.
  - \* Oxygen and Acetylene cutting and beveling on plate and pipes, Air Plasma, Manual and Semi Automatic huge pipe cutting machine with chain, and abrasive cutting.
- ▶ Diligent and organized on paper works in terms of submitting price quotations, and reports.
- ▶ Has gained significant exposure to clients in all designation level of any nationality.
- ▶ Loyal, trustworthy, humble, hard worker, promptness in solving issues, fast-learner, and can work well under pressure.
- ▶ Comfortable working independently and as a member of a team.
- ▶ Passion for continuous learning and personal growth.
- ▶ Good communication in English, and analytical skills
- ▶ Proficient in Microsoft Office applications, Windows Operating systems and Internet research.

## Other Abilities & Skills

- ▶ Purchasing: Vendor Sourcing from local authorized distributors and importers, and international reputed manufacturers abroad.
- ▶ Maintain good rapport with the existing clients, and establishing new clients.
- ▶ Provides technical support to clients on welding equipment e.g. ampere and voltage settings, based on welding process and type of base metal and thickness.
- ▶ Provide service after sales.
- ▶ Computer Software: Competence on MS Word, and MS Excel
- ▶ Good in oral and written communication in English and Arabic.
- ▶ Skilled in driving from small car, SUV, pick up, and light heavy duty vehicles with valid drivers license from Philippines and Qatar.

## Career Objective

- ▶ To attain a position that allows me to use and improve my skills. Looking forward to take challenging responsibilities to serve the organization and show my abilities.

## WORK EXPERIENCE

Designation	Company Name	Inclusive Date	Remarks
<p>► <b>Managing Director</b> Welding Equipment, Welding Consumables, welding accessories, Oxy/Ace cutting equipment, abrasive, PPE, Power tools, etc.</p>	<p><b>Wecatrade Industrial Supply OPC</b> Pangasinan, Philippines</p>	<p>July 2019 to Present</p>	<p>Currently working</p>
<p>► <b>Senior Sales Engineer cum Welding Demonstrator</b>  Welding Equipment, Welding Consumables, welding accessories, Oxy/Ace cutting equipment, abrasive, PPE, Power tools, etc.</p>	<p><b>Mannai Trading Company WL.</b> Doha State of Qatar</p>	<p>Feb. 23, 2000 to May 06, 2019</p>	<p>Resigned for good</p>
<p>► <b>Sales Representative</b> For Tire, Battery, and Automotive Parts</p>	<p><b>Achievers Sales Corp.</b> Mandaluyong City, Philippines</p>	<p>May 24, 1982 to Nov. 09, 1986</p>	<p>Resigned, focus on college studies</p>
<p>► <b>Driver / Courier</b> <b>Door to door Remittances</b></p>	<p><b>LBC Land Based Co., Philippines</b> Transport Forwarder, Door to door deliveries &amp; Remittances</p>	<p>Feb. To August 1996</p>	<p>Resigned for foreign employment</p>
<p>► <b>Window Display Artist</b> A.S. Al- Sayed Comm. Establishment</p>	<p><b>Abdullah Al Sayed Fashion</b> Riyadh, KSA  Stock Custodian, Salesman, and Shippers</p>	<p>November 7, 1993 to November 7, 1997</p>	<p>Resigned to pursue technical course studies.</p>
<p>► <b>Baggages Packer for Transport / Forwarding</b></p>	<p><b>Focus Forwarder Inc.</b> Wanchai, Hongkong</p>	<p>Oct. to Nov. 1997</p>	<p>Part time Job</p>
<p>► <b>Senior Clerk</b> Accessors Office. Tax Mapping and other related works</p>	<p><b>Municipality of Mangatarem</b> Pangasinan, Philippines</p>	<p>Jan. 1998 to June 1998</p>	

Education & Technical Trainings	Year Aquired	Achievment
<ul style="list-style-type: none"> <li>▶ <b>Bachelor of Business Management, Major in Marketing</b> Polytechnic University of Philippines Manila, Philippines</li> </ul>	April 30, 1990	Graduated Diploma
<b>Training and Serminars</b> <ul style="list-style-type: none"> <li>▶ <b>Technical Skills and Development Authority (welding and oxy/ace cutting)</b> Taguig Manila, Philippines</li> </ul>	December 19, 1998	Eligibility and Training Certificate
<ul style="list-style-type: none"> <li>▶ <b>Welding Metallurgy</b> Advani Welding Institute, Mumbai, India Training on all type of Welding Equipment and Welding Consumables</li> </ul>	Feb. 24 to 29, 2000 Bhandup, Pune, Chinwad Plant, India	Training Certificate
<ul style="list-style-type: none"> <li>▶ <b>Distributorship Seminar on Welding Equipment and Consumables</b> Advani Oerlikon Welding, Mumbai, India</li> </ul>	March 2003	Training Certificate
<ul style="list-style-type: none"> <li>▶ <b>Distributorship Seminar on Welding Consumables</b> Hyundai Welding Company. Seoul and Pohang, South Korea.</li> </ul>	August 04, to August 11, 2007	Training Certificate
<ul style="list-style-type: none"> <li>▶ <b>Product Training Course, Application Technology and News</b> EWM Hightec Welding, Mundersbach and Cologne, Germany</li> </ul>	Sept. 04, to Sept. 08, 2007	Training Certificate
<ul style="list-style-type: none"> <li>▶ <b>Aluminum Mig Welding Application Seminar</b> Caterpillar Heavy Equipment, Bahrain. Sponsored by EWM Hightec Welding</li> </ul>	Sponsored by EWM Hightec Welding, Bahrain	
<ul style="list-style-type: none"> <li>▶ <b>Beijing Essen Welding &amp; Cutting Fair</b> Shanghai New International Expo Center, Shanghai, China Welding Equipment, Welding Consumables, Abrasive, and PPE</li> </ul>	June 25 to 28, 2019	Business Trip
<ul style="list-style-type: none"> <li>▶ <b>Saint-Gobain Abrasive (NORTON)</b> Norton Clipper Diamond Blades</li> </ul>	,November 2005 Qatar	Training Certificate

**Languages Written & Spoken:**

English,  
Arabic  
Tagalog (Mother Language)