



Nuajja 44, st 940, Villa 165
Doha, Qatar

Mohammed
Abdullah



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I am a hard working & self motivated team player that is committed to creating value for the people I work with. I have worked in both operations and client facing roles and would value the opportunity to have a conversation about how I could be an important

addition to your team. I am also able to speak 5 languages fluently (Arabic, English, Urdu, Hindi, and Bengali)

EXPERIENCE

Marketing & Business Development

Khalifa Esmael Trading – Doha, Qatar 01/2019 – Present

- Listened to problems of clients and helped devise solutions to drive sales and retain customers.
- Built relationships with customers to establish longterm business growth.
- Identified prospects to reach out to, and devised strategies for communicating value propositions towards their business.
- Negotiated contracts with customers and legal personnel

Refueling Services

Qatar Jet Fuel Company – Doha, Qatar 06/2011 – 05/2018

- Managed the inventory of fuel stocks to ensure they were adequate for our team's and customer's operations
- Conducted Quality Assurance & Quality Control checks on fuel stocks to ensure they were compliant with all internal and external regulatory codes
- Inspection of fueling and aircraft equipment
- Conversant in Fire safety and Airport Safety Regulations
- Assisting, training and mentoring junior members of staff

Business Owner

Bareek Laundry – Doha, Qatar 06/2011 – 12/2018

- Directed and maintained the company in accordance with policies, standards, and guidelines established by the government of Qatar.
- Coordinated with vendors and negotiated pricing agreements for equipment, labor and services to set up the company

- Responsible for the planning, organization, and supervision of all departments of the company.

Events:

- Color Run Doha / Volunteering customer service
- Spring Festival, Souq Wakrah
- Arab Cup / Usher (2021)
- Turkish Cup / Usher (2021)
- Intercontinental cup (2024)

SKILLS

- Fluent in Arabic, English, Urdu, Hindi and Bengali
- Fluent in the use of Microsoft Suite (Word, Excel, Powerpoint etc)
- Full Driving License
- Resident of Qatar for 23 years
- Can take any additional courses upon request

EDUCATION

High School Diploma 2010 - 2011

National Education Centre

Doha, Qatar

O-levels 2008 - 2010

Bright Future Pakistani International School

Doha, Qatar

References can be provided upon request