



# NABEEL PACHEERIKUTH

Sales And Marketing Executive | Operation Manager

## Work Experience

### SALES AND MARKETING EXECUTIVE

Jun 2024 - Current

#### Ryzeq CreativeSolutions | Qatar,Doha

As a Sales and Marketing Executive in a media company, I managed client relationships, developed sales strategies, and promoted services across various industries. I focused on driving revenue growth by acquiring new clients, enhancing brand visibility, and positioning the company as a market leader. Through targeted marketing initiatives and strategic planning, I strengthened client retention and expanded the customer base, contributing significantly to the company's success and overall growth in a competitive market.

### OPERATION MANAGER

Jan 2023 - Mar 2024

#### Al Maaly Tissue Paper Company | Saudi Arabia, Jeddah

As an Operation Manager, I optimized workflows from raw material procurement to packaging, reducing waste and ensuring efficiency. I coordinated with teams and suppliers to meet deadlines, implemented cost-effective practices, and ensured regular maintenance and staff training. By fostering a supportive environment, I boosted productivity, employee engagement, and customer satisfaction, driving profitability.

### MAINTENANCE MANAGER

Jan 2022 - Jan 2023

(MECHANICAL & ELECTRICAL)

#### Al Maaly Tissue Paper Company | Saudi Arabia, Jeddah

I specialize in maintaining, troubleshooting, and repairing tissue paper manufacturing machinery from brands like Onepaper, Hinnli, and Soontrue. My expertise includes motors, compressors, and pneumatic systems, ensuring optimal performance and minimal downtime. I oversee maintenance schedules, address technical issues promptly, and ensure smooth machinery integration while adhering to safety standards for a productive workplace.

### JR.ELECTRO TECHNICAL OFFICER

Jul 2021 - Nov 2021

#### MSC Shipping Company | Globe trotter

During my sailing career, I gained valuable hands-on experience in electrical and electronics operations on an international container ship under a senior ETO. My responsibilities included troubleshooting and repairing electrical systems, maintaining reefer containers, motors, compressors, fire alarms, and smoke detectors. I also performed motor overhauling and participated in mechanical maintenance tasks. This role enhanced my expertise in managing vessel systems, ensuring safety, efficiency, and compliance with industry standards while collaborating closely with the senior officer.

## References

Reference available upon request

## Contacts



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Qatar , Doha

## About Me

Dynamic Sales and Marketing Executive | Production Manager Eager to Drive Success and Innovation in Your Team. Passionate about leveraging extensive industry experience to contribute to your company's growth and excellence.

## Education

### Bachelor of Technology Electrical and Electronics Engineering

MEA Engineering College - Kerala ,  
India

2015 - 2019

### Associate Degree Marine Electricals

Amet University - Tamilnadu, India  
2019 - 2020

## Skills

- Interpersonal Skills
- Client Relationship
- Sales and Marketing
- Organization Skills
- MS Office
- Negotiation

## Language

- English
- Arabic
- Hindi