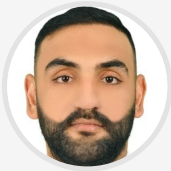


Montassar Harrabi



✉ montassarharrabi9@gmail.com 📞 +974 3022 0372 🏠 Doha 📅 November 24, 1992 🚗 B
🇹🇳 Tunisie ➤ QID: YES ➤ NOC: YES

Dynamic and customer-oriented Retail Professional with extensive experience in providing exceptional service and fostering client loyalty.

- Consistently achieved and surpassed sales goals by delivering tailored solutions and cultivating strong customer relationships.
- Expert in product recommendations, seamless transaction management, and creating a welcoming shopping environment.
- Recognized for adaptability, teamwork, and a dedication to enhancing the overall customer experience.

Education

2009 - 2010	■	BTP (technician's certificate) Certificate of achievement in financial accounting. I.D.H.R, Sousse E-MARKETING COURSE.
2009 - 2010	■	BTP (technician's certificate) Certificate of achievement in financial accounting. I.D.H.R, Sousse E-COMMERCE COURSE.

Employment

2021 - 2024	■	Team leader. Hamadi Abid (HA), Tunisie-Sousse Created a positive team environment with open communication. Delegated tasks, set deadlines, and optimized workflows to enhance productivity. Monitored performance and provided feedback for improvement. Established clear team goals aligned with organizational objectives.
2020 - 2021	■	Sales Associate - Electronics. Graiet Stores, Tunisie-Sousse Guided customers in product selection, offering in-depth information about features and benefits to support informed decisions. Delivered a seamless shopping experience, contributing to higher customer satisfaction and increased sales.
2018 - 2020	■	Sales Associate - Perfumes. 5th Avenue Shopping Center, Tunisie-Sousse <ul style="list-style-type: none">• Stayed well-informed about all products, including their specifications, benefits, and current trends.• Cultivated and nurtured strong relationships with high-value customers, anticipating and addressing their needs proactively.

Skills

Strong interpersonal and communication skills.	Ability to meet or exceed sales targets.
Passion for the beauty and fragrance industry.	Ability to work a flexible schedule, including weekends and holidays.
Excellent customer service and problemsolving skills.	Attention to detail and a positive, energetic attitude.
In-depth understanding of entire MS Office.	Flexibility and adaptability.
Strong leadership and motivational skills.	knowledgeable of and perform sales support functions related to POS procedures.
Strong knowledge of cosmetic products, skincare routines, and beauty trends.	

Languages

Arabe	English
French	