



# MOHAMMAD ANWAR

71463020

Al Mamoura (Doha)

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## OBJECTIVE

Dynamic and results-driven Sales Executive with a proven track record in driving revenue growth and exceeding targets. Passionate about building strong client relationships, identifying market opportunities, and delivering tailored solutions. Seeking to leverage my expertise in sales strategy and customer engagement to contribute to a forward-thinking company that values innovation and client satisfaction.

## SKILLS

- Sales Strategy & Execution
- Client Relationship Management
- Lead Generation & Conversion
- Product Knowledge Expertise
- Market Trend Analysis
- Customer Needs Assessment
- Negotiation & Closing Deals
- CRM Software Proficiency
- Revenue Growth Initiatives
- Effective Communication Skills

## LANGUAGE

English  
Arabic( Basic)

## EXPERIENCE

### BAHRAIN SILVO JEWELLERY

2016 - 2019

Sales Executive

- Engaged with customers to showcase and sell silver jewelry, providing personalized recommendations.
- Maintained in-depth knowledge of product details, including design, quality, and trends.
- Built and nurtured strong customer relationships to encourage repeat business.
- Managed inventory and ensured product displays were attractive and up-to-date.
- Achieved and exceeded sales targets through effective communication and negotiation skills.
- Assisted in marketing efforts by promoting new collections and special offers to customers.

### DUBAI CENTER POINT HYDRAULIC COMPANY

2011 - 2015

Sales and marketing Executive

- Develop and implement strategic sales and marketing plans to achieve company objectives.
- Identify and pursue new business opportunities within the hydraulic sector.
- Build and maintain strong relationships with existing clients and partners.
- Conduct market research to stay updated on industry trends and competitor activities.
- Collaborate with the technical team to understand product specifications and capabilities.
- Prepare and deliver compelling presentations and proposals to clients.
- Track and report on sales performance, adjusting strategies as needed to meet targets.

## EDUCATION

### Paduva English Medium school

2006

High School

### Vittal First Grade College

2006 to 2008

Pre University College

### Alvas Institution of Business and Management

2008 - 2011

Bachelor Of Business Management

Signature:

Mohammad Anwar

