

## M. Subhan Tariq

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● 1 year of experience as a professional sales closer

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**Traits** Highly observant and well organized professional with a skill for interpreting commands effectively and knowing where to apply them to maximize success and complete the task properly. Strong communicator with a dedicated work ethic, exelent analytical skills, and a tried and tested ability to lead teams toward shared goals and success.

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**Skills** **Active Listening:** Skilled at understanding and responding to client needs effectively.

**Advanced Computing:** Proficient in computer science fundamentals and software tools.

**Fluent English:** Communication: Clear and professional communication skills in English.

**Sales Expertise:** Demonstrated success in customer acquisition and product promotion.

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### Experience

#### Feb 2024 - Present

##### **Sales Closer | Errands Services Pvt Ltd, Rawalpindi**

Transitioned from customer support to a sales-focused role, excelling in customer engagement and product promotion. Adept at handling diverse client needs, providing professional support, and building trust to drive successful sales conversions. Recognized for a seamless selling approach that effectively attracts and retains new customers.

#### Oct 2023 - Feb 2024

##### **Customer Fronter | Errands Services Pvt Ltd, Rawalpindi**

Developed strong customer insight skills, with an ability to anticipate client needs and preferences intuitively. Skilled in adapting communication across various accents and backgrounds, providing an approachable and professional experience for every client.

I consistently ranked as a top seller during my time in customer care, handling approximately 1,500 to 2,000 customer interactions each month with ease. Beyond my own performance, I frequently supported my team, assisting four colleagues to improve their customer service outcomes. Overall, I bring strong expertise and dedication to delivering exceptional customer support.

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### Education **PRE IGCSE & IGCSE 1 with a focus on computer science**

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### Personal hobbies

**Basketball:** Team player with strong strategic thinking skills.

**Video Games:** Passionate about realistic and immersive experiences, that push the boundries of what was thought possible

**Traveling:** Enthusiastic traveler, open to exploring new cultures and gaining fresh perspectives.

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**Languages:** | Urdu | English |