



JOMAR TABILIN

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SUMMARY

Experienced retail professional with 6 years of industry experience. Proven track record of delivering exceptional customer service, driving sales, and managing inventory. Skilled in merchandising, team leadership, and creating a positive shopping experience for customers. Proficient in using point-of-sale systems, inventory management software, and implementing sales strategies to achieve targets. Strong communication and interpersonal skills, with a focus on building long-term customer relationships. Adept at problem-solving and working effectively in a fast-paced retail environment.

WORK EXPERIENCE

Retail Sales Associate | Muji | M.H Alshaya Co W.L.L | Qatar **August 2022- Present**

- Department in charge of Furniture, Fabrics and Storage.
- Creating an engaging shopping experience for our customers by initiating conversations and interacting with them in a professional way.
- Maintain Visual display and replenishing stocks to ensure the selling floor is well stocked.
- Operating Counter Cash Till with high customer service and introducing loyalty program of the company.

Sales Associate | Ansar Gallery | Qatar **October 2021- August 2022**

- Handling Branded Perfume and Arabic Perfume Department.
- Drives sales through engagement of customers, suggestive selling and sharing product knowledge.
- Assist with inventory including receiving and stocking merchandise.
- Set up new promotion item.

Salesman | Visual Merchandising | Saudi Company for Hardware(Saco) | KSA **Feb 2019-Feb 2021**

- Department in charge in Home Appliances, Houseware and Furniture.
- Display and implementing a creative visual merchandise strategy.
- Identified interested customers, explain product and services and initiated conversation.
- Assembling furniture item to display in sales floor.

EDUCATION

Bachelor Of Science in Entrepreneurship (3yrs Undergraduate) **June 2012 - May 2015**

International Peace Leadership College | Tanay, Rizal, Philippines

- Major in Entrepreneurship

Secondary School Diploma **June 2004-April 2009**

San Luis National High School | Rosales, Pangasinan, Philippines

- High School

ADDITIONAL INFORMATION

- **Technical Skills:** Strong Organizational and Management, Exceptional Sales Communication, Customer Service, Detail Oriented and able to handle multiple tasks, Computer Literacy, Ability to work independently and as part of the team
- **Languages:** English, Filipino, Arabic.
- **Certifications:** Ace Hardware Training Certification for Sales Process, Product Knowledge and Visual merchandising @Riyadh, KSA
- **Awards/Activities:** Apparel Star in All Muji in GCC Brand in May 2024 & Best Employees of the month at Saco Company 2020