

MUHAMMED AMEER KV

SALES EXECUTIVE

CONTACT

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Email

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address

Qatar-Doha

Date of birth

26-07-2000

Visa status

Transferable

driving license

valid

HARD SKILLS

- TALLY
- SAP
- ERP
- QUICK BOOK
- EXCEL
- POWER-POINT
- MICROSOFT OFFICE

SOFT SKILLS

- Communication
- Leadership
- Problem-solving
- Creativity
- Book-keeping
- Financial management
- Expense report
- Cost accounting

Education

GRADUATION

Bharath Iyar-university,
B.COM BUSINESS WITH
ICCA

PROFILE

Results-oriented professional with a B.com in business and a year of proven experience in sales. Possessing a strong foundation in business principles and a track record of driving revenue growth. committed to delivering exceptional customer service and exceeding and sales expertise in a dynamic and challenging environment for mutual success and continued professional growth.

EXPERIENCE

FILTERBYTES TECHNOLOGIES

(12/2023 - present)

EMPLOYER: QATAR, DOHA

Sales Executive

- Devising and implementing the organisation's sales strategies.
- Finding new channels for selling and distributing products.
- Building rapport with a customer and subsequently closing the deal.
- Building relationships with new customers and distributors.
- Demonstrating products to customers.
- Maintaining good business relationships with existing clients.
- Liaising with suppliers and manufacturers on a daily basis.
- Responsible for the marketing and advertising of new and existing products.
- Using negotiation and communication skills to sell new products in small retail outlets to maximise shelf space and increase market share.
- Ensuring sales targets are met before the specified deadlines.
- Negotiate terms of sales payments with customers.

LANGUAGE

- ENGLISH
- HINDI
- MALAYALAM
- TAMIL

ACHIEVEMENTS

- State chess player.
- Under 25 district chess champions.
- Under 19 district chess champions.

ELECTRICAL MART**(05/2022 – 11/2023)**

EMPLOYER: INDIA, KERALA

Sales executive

- Sells electrical supplies like lights, exhaust fans, switches etc to businesses and industrial establishments.
- Analyzes communication needs of customer and consults with staff engineers regarding technical problems.
- Trains establishment personnel in equipment use, utilizing knowledge of electronics and product sold.
- Recommends equipment to meet customer requirements, considering salable features, such as flexibility, cost, capacity, and economy of operation.
- Negotiates terms of sale and services with customers.
- Maintaining positive business relationships to ensure future sales.

The above-furnished details are true upto my knowledge and believes. I hope above details help you learn more about my background, my qualification, and my experience.

MUHAMMAD AMEER KV