



Azzedine Benazzouz

Date of brith : 01-03-1998

Place of brith : Algéria , Tiaret , Machrasafaa

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Career Objective:

Dynamic and results-driven Salesman with over four years of experience in retail and technology sales. Passionate about delivering exceptional customer service, achieving sales targets, and driving business growth through innovative strategies and a customer-centric approach.

Professional Summary:

A Salesman with experience in various industries, including perfumes, fashion retail, technology, and sportswear. Demonstrated ability to deliver outstanding customer service, meet and exceed sales targets, and build strong client relationships. Skilled in product demonstrations, promotional campaign management, and proficient in using Point of Sale (POS) systems.

Professional Experience:

Salesman – Youth Perfumes, Doha, Qatar	February 2024 – October 2024
<ul style="list-style-type: none">Assisted customers in selecting perfumes tailored to their preferences.Delivered exceptional customer service, ensuring customer loyalty and repeat business.Increased sales by 15% during the employment period.	
Salesman – REEBOK (Men’s clothing Store) Oran , Algéria	June 2023 – january 2024
<ul style="list-style-type: none">Advised customers on clothing styles and product selections.Consistently exceeded monthly sales targets.Managed in-store promotions and marketing campaigns effectively.	
Salesman - LG (Home Appliances Store) Maraval , Oran , Algéria	April 2022 – April 2023
<ul style="list-style-type: none">Consistently exceeded monthly sales targets by 15%.Gained expertise in handling various home appliances and providing technical explanations about them.Maintained strong relationships with customers and enhanced their loyalty to the brand.	
Sales Assistant – Apple Store (mobile phone store) , mostaganem , Algeria	December 2020 – January 2022
<ul style="list-style-type: none">Conducted technical product demonstrations for customers.Trained customers on product usage and services.Contributed to achieving team sales objectives.	
Sales Assistant – Nike Store (sportwear shop) , Oran, Algeria	October 2019 – october 2020
<ul style="list-style-type: none">Assisted customers in selecting suitable sportswear products.Developed promotional strategies to boost sales.Enhanced the shopping experience based on customer feedback.	

Skills:

- Strong sales and persuasion abilities.
- Effective customer relationship management.
- Excellent problem-solving skills and adaptability under pressure.
- Strong verbal and written communication skills.
- Proficient in Point of Sale (POS) systems.
- Experienced in cashier operations and financial transaction management.
- Solid understanding of accounting principles and financial reporting.

Education:

Advanced Technician in Accounting

Qada Belkacem Institute of Accounting

Graduation Date: **september 2019**

Languages:

- Arabic:** Native
- French:** Fluent
- English:** Fluent