

## **EDU FRANCIS**

33, Peace Land Estate, Ikorodu Lagos.

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### **BIO DATA.**

Date Of Birth:	11th Sept 1986
Sex :	Male
Marital Status:	Married
Religion:	Christian
Local Government:	Abi
Hobbies:	Reading, Listening and travelling.

### **SKILLS AND INTEREST**

High-Performing Sales Professional.

Results-driven sales expert with 6 years of experience driving revenue growth, expanding customer bases, and consistently exceeding sales targets follow up, problem solving.

### **KEY STRENGTHS:**

- Sales strategy and planning
- Negotiation and closing
- Excellent communication and interpersonal skills

### **PROFESSIONAL EXPERIENCE.**

<b>SALES REPRESENTATIVE:</b>	<b>FYNDAH.COM.</b>	<b>2016 - 2019</b>
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- Generated annual sales revenue
- Increased sales
- Built and maintained relationships with key clients
- Identified and pursued new business opportunities

<b>SALES ASSOCIATE :</b>	<b>PZ CUSSON NIG.</b>	<b>2020 - 2022</b>
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- Consistently met/exceeded sales targets. Customers service
- Developed and executed sales strategies
- Collaborated with cross-functional teams

<b>SALES CONSULTANT: MAGDALLA CONSULTING FIRM NIG.</b>	<b>TILL DATE</b>
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- Exceeded quarterly sales targets
- Developed and executed sales strategies
- Collaborated with cross-functional teams

### **EDUCATIONAL QUALIFICATION WITH DATE**

**IOSH MS ASSOCIATE CERTIFIED.**

**2017**

WAEC. ( O 'level):

1999 - 2005

High School certificates (A 'level)

1993 - 1998