

MD NASIR ALAM

Merchandiser FMCG (Retail Modern Trade)

Address: Doha Qatar,

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Career Objective:

I am motivated, Approachable and Confident Modern Trade Retail Merchandiser, with the ability to achieve given target and make real difference with organization's revenue generation. I have expert knowledge of the merchandising process and I fully recognize the nature of various Retail operators. I possess personality to work in team as well as individual.

Employment Experience:

Designation: Merchandiser
(Family Food Center Qatar)
Duration: Since 2017 Till 2022

Jobs and Responsibilities:

- ✓ Visiting Hypermarkets and Supermarkets on Schedules to Display, Arrange and refill items on clean shelves among group of items.
- ✓ Increasing the visibility of products via implementing POS displays
- ✓ Experienced to communicate with market staff and execute given tasks even in critical, under pressure and competitive situation.
- ✓ Good awareness of merchandising work, responsibilities and policies of Several Hyper/Supermarkets across Qatar.
- ✓ Reporting all stats regarding inventory, expiry, movement of items and Junk stock to sales and marketing department.
- ✓ Supervising and directing fellow Merchandisers and participating in meetings.
- ✓ Observing Competitors strategies to take initiative steps in order to improve or resist existing Sales.

INTERPERSONAL SKILLS:

- ✓ Well skilled to provide detailed report of day to day work and can do data analysis.
- ✓ Excellent communicator and Relationship building skills.
- ✓ Pro-active, organized and excellent team player.
- ✓ Motivated in a target-driven environment.
- ✓ Optimistic and a positive can-do attitude.



Personal profile:

Date of Birth:

01/01/1988

Gander:

Male

Marital Status:

Married

Hobbies:

Healthy Sports & Reciting
Quran (The holy book.)

Nationality:

Nepalese

Passport Details:

Passport NO.: PA2949114

Date of Issue: 26/06/2024

Date of Expiry: 25/06/2034

Country of Issue: Nepal

Language Known:

English, Hindi and Nepali.

Qatar Driving License:

License No:28052407541

Expiry Date: 11/06/2027

Transmission: Light Vehicle

- ✓ Experienced in merchandising and managing sales in various retail outlets and international brands.
- ✓ Have a track record of getting results and generating sales and improve the service offered.
- ✓ Able to identify and develop new business opportunities.
- ✓ Exceptional communication skills.
- ✓ Good time management skills.
- ✓ Able to work under pressure and with no supervision at all.

Academic Qualification:

- ✓ High school Diploma from Higher Secondary School Board (Nepal)

Qatar Driving License and QID:

- **License No.** : 28052407541
- **Expiry Date:** : 11/06/2027
- **Transmission:** : Light Vehicle
- **QID No.** : 29052406042
- **Expiry Date:** : Tranferable Visa
- **Occupation** : Driver

Languages Known:

English & Arabic	Fluently Speaking, Great Command over Reading and writing
Hindi	Fluently Speaking all three languages, Core tool of verbal or written communication. Excellent at Reading and Writing skills.
Nepali	Mother Language.

Declaration:-

I hare by declare that all the information mentioned above is true and correct to the best of my knowledge.

Place: Doha Qatar,

Applicant Name
MD NASIR ALAM
