

Lamine Laribi

Doha.Qatar

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Objective

A motivated and customer-focused Sales Assistant with 5 years of experience in the retail industry. Skilled in providing exceptional service, driving sales, and maintaining product knowledge to ensure customer satisfaction. Adept at working in fast-paced environments, managing inventory, and contributing to a team's success. Passionate about creating a positive shopping experience and achieving sales targets

Experience

- Superdry store -dubai-UAE** Décembre 2022 - December 2023
Sales assistant
Performing sales presentations and product demonstrations.
Greeted customers and assisted them in selecting products to meet their needs and preferences
Ensured shelves were stocked, clean, and organized to optimize product visibility.
Achieved [specific percentage or monetary value] of monthly sales targets through effective product promotion and upselling techniques
- American Eagle Outfitters -Dubai-UAE** Novembre 2020 - Octobre 2022
Sales assistant
Welcoming customers as they enter the store.
Offering product information and recommendations to customers.
Resolved customer inquiries and complaints efficiently, ensuring customer satisfaction.
Maintained a high level of product knowledge to recommend appropriate solutions.
- Kiabi -Annaba-algeria** Septembre 2018 - Septembre 2020
Sales assistant
Conducted periodic inventory checks to ensure stock accuracy.
Assisted customers in locating desired products and provided detailed product information
Provided outstanding service by addressing customer inquiries

Education

- Chadli ben djedid** 2020
Bachelor's degré in english language
- Abi el Tayeb el motanabi** 2016
High school degree
- World training centre -Annaba-algeria** 2020
Sales and Marketing Training

Skills

- Proven ability to meet and exceed sales targets.
- Knowledge of retail sales and inventory management.
- Multilingual: [English, Arabic, french]
- Cash handling and Point of Sale (POS) system expertise
- Product promotion and upselling techniques.
- Problem-solving and conflict resolution
- Team collaboration and independent working.

Languages

- Arabic-native
- English-fluent
- French-fluent