

# SHALEEH M A



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Contact NO. - +974 70257125

NOC is Available, Immediate Joiner.

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## OBJECTIVE

To obtain a creative and challenging position in an organization that gives me an opportunity for self-improvement and Leadership, while contributing to the symbolic growth of the organization with my technical, innovative and logical skills.

## EXPERIENCE

February 2022 - 2024

### Sales executive (MA Glass House-India)

- Familiar with various facade system, including curtain walls, window walls, and cladding systems
- Understanding glass manufacturing and technologies
- Knowledge of industry trends, including sustainability and energy efficiency
- Develop and execute strategic sales plan and increase revenue growth and expand market share for tempered glass
- Familiarity with various glass products including tempered glass, cooling glass, etching glass, design glass.
- Knowledge of glass industry trends including sustainability and energy efficiency
- Ensuring client satisfaction and post-sale and addressing any issues or concern promptly to build long term relations
- Collaborate with other sales team members to share best practices and achieve sales goals.
- Generate new sales leads conduct sales meeting and presentation to prospective customers
- Generate new sales leads and converted them into paying customers for. Facade glass products results in increase sales in revenue
- Analyze sales data and market trend to increase growth and improvement
- Built maintain strong relationships with the architect and contractors and builders to drive sales growth and expand market share
- Collaborated with the cross functional team to launch new glass products results in increase in sales volumes

## EDUCATION

- **Certified Health & Safety Practitioner**
- At (ISSD Skills/2024)
- **Bachelor of commerce**
- University of Calicut, Kerala
- April 2022
- **Diploma in Indian& foreign Accounting**
- Thrissur-Kerala
- 2021
- **Higher secondary Education**
- RMVHSS Perinjanam, Kerela - India

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## SKILLS/ ACTIVITIES

- MS OFFICE – Word, excel and PowerPoint DATA entry Web browsing, and Research
- Accounting software – Tally
- Languages: English, Malayalam, and Hindi

## PERSONAL DETAILS

Nationality - Indian

Date of Birt - 22/04/2001

Marital Status - Single

Visa Status - Transferable

I do hereby declare that the above-furnished details are true to the best of my knowledge and belief.

**SHALEEH M A**