



+974 77096158



akil_encor@yahoo.com



Doha, Qatar

PERSONAL PROFILE

DOB : 07th /January /1985

Gender : Male

Civil Status : Married

Nationality : Sri Lankan

Passport No : N11540526

Qatar Bike License:

28514412969

Visa Type : Transferable

LANGUAGES

English, Hindi,

Sinhala,

Tamil

Arabic -Learning

KEY SKILLS

Team Management.

Computer Skill & IT

Negotiations

Customer care

Team Player

Analysis Market Price

MOHAMED AAKIL JANINUDEEN

MERCHANDISER / INDOOR SALES EXECUTIVE

OBJECTIVE

To seek employment as **Sales Executive or Merchandiser** at one of the leading companies in the state and to work in an environment that will challenge me to broaden my knowledge and sharpen my skills. **Over 17 years of experience** in Industry, Related Disciplines, enthusiastic, highly motivated, and excellent working knowledge my field.

ACADEMIC QUALIFICATIONS

Passed G.C.E (O/L) Examination -2001

Government Examination department in Sri Lanka

Completed G.C.E (A/L)

. Government School in Sri Lanka

I have successfully Completed D.P.S Certificate

. Department of Protecting system in Dubai UAE

I have successfully Completed Diploma Computer System

. Sydney Computer school in Sri Lanka

I have successfully Completed Diploma Marketing

. London Business school in Sri Lanka

PROFESSIONAL SUMMARY

I have worked as **showroom sales Executive** (furniture) in Bandarawela furniture. Period Jan /2022 till Sep/ 2024 at bandarawela (Sri Lanka)

I have worked as **Sales Executive** in Al- Harib Security System Period March/2014 till Oct/ 2018 at Doha (Qatar)

I have worked as **CCTV Operator & Technician** in Royal bank of Scotland and Grand Hayat Hotel outsource by Arkan management solutions LLC Dubai Period Sep /2012 till feb/ 2013 at Dubai (UAE)

I have worked as **Showroom sales executive** for The Watch House at Dubai Mall, Dubai. Period nov/2011 to jan/2012

I have worked as **Marketing Executive** (CCTV Division) in Abans Office Automations Pvt LTD. Period March /2008 till May/ 2009 at Colombo (Sri Lanka)

I have worked as **Sales Representative** in Amga Computer System. Period Jan /2006 till Dec / 2007 at Kandy (Sri Lanka)

I have worked as **Sales Representative** in SJL Tele Shop Marketing. Period Jan /2005 till Dec / 2005 at Kandy (Sri Lanka)

I have worked as **Medical Representative** in Harcourts (PVT) Ltd. Period Jan /2004 till Dec / 2004 at Kandy (Sri Lanka)

EXPERIENCE IN DETAIL

Company _ Al- Harib Security System)

Position – Sales Executive

Period - March/2014 till Oct/ 2018

Location - Doha (Qatar)

Key Roles & Responsibilities:

- ✓ Indoor Sales & Customer care
- ✓ Increase customer engagement by delivery high quality product demonstration.
- ✓ Outdoor sales & Marketing drove high – level B2B sales meeting to secure large scale contract.
- ✓ Enhancing market presence significantly.
- ✓ Prepare quotation with generated quotation for site-based project work based on client consultant and walk downs.
- ✓ Projects coordinating and coordinate project task with ensuring timely completions.
- ✓ Maintained store cleanliness for appealing shopping environment.
- ✓ Improved product availability by effectively restocking shelves.
- ✓ Handled return an exchange efficiently maintaining high standards of service amidst challenging situations.

DECLARATION

I do hereby acknowledge the above particulars are true and correct to the best of my knowledge.

Thank you.

06th 11 -2024

Date

Mohamed Aakil

Signature