

## PERSONAL INFORMATION

JOB APPLIED FOR  
POSITION

## MD IBRAHIM HOSSAIN TUSAR

Place of Birth: Cumilla, Bangladesh

Phone Number: +971561546321

E-mail Address: [mdibrahimhossain5463@gmail.com](mailto:mdibrahimhossain5463@gmail.com)

Marital Status: Single | Passport: A00773476

Sex Male | Date of birth 22/02/1997 | Nationality Bangladeshi

## SALESMAN

## WORK EXPERIENCE

2/2022 to Present

## SALESMAN

**GIASUDDIN BUILDING MATERIALS TRADING L.L.C**

Abu Dhabi, UAE.

Job Responsibilities:

- **Generate Leads:** Identify and reach out to potential customers through cold calls, emails, and networking.
- **Sales Presentations:** Conduct presentations and demonstrations to prospective clients.
- **Negotiate and Close Deals:** Negotiate terms and close sales agreements while ensuring customer satisfaction.
- **Meet Sales Targets:** Consistently meet or exceed sales quotas and objectives.
- **Reporting:** Maintain accurate sales records and submit reports on sales performance.

02/2020 – 04/2020

## SUB-ASSISTANT ENGINEER , INTERNSHIP

**ESQUIRE HOLDINGS LTD.**

Dhaka, Bangladesh.

Job Responsibilities:

- Assisting in Project Planning
- Site Supervision
- Conducting Surveys and Measurements
- Supporting Quality Control
- Documentation and Reporting

## EDUCATION AND TRAINING

2016 - 2020

**DIPLOMA IN CIVIL ENGINEERING**  
LAKSMIPUR POLYTECHNIC INSTITUTE  
Bangladesh.

2014 - 2015

**Secondary School Certificate (Vocational 'RAC')**  
TECHNICAL TRAINING CENTER KOTBARI, CUMILLA  
Bangladesh.

## PERSONAL SKILLS

**Mother tongue(s)** Bengali

**Other language(s)**

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	Good	Excellent	Good	Good	Excellent
Hindi	Good		Good	Good	
Arabic	Good		Good		

**Communication skills** ▪ Good communication skills gained through my experience

**Organisational / managerial skills** ▪ Leadership (currently responsible for a team of 20 people)

**Job-related skills** ▪ Good command of quality control processes (currently responsible for quality audit)

**Computer skills** ▪ Good command of Microsoft Office™ tools

**Other skills**

- Microsoft Office
- Accounting
- Leadership
- Cash Management
- Customer Service
- Strong Communication
- Problem-Solving