



# MOHAMED OUSSAMA MERADJI

## sales representative

### Experience

#### • (2021 – 2024)

##### SALES ASSOCIATE

###### protoolsdz /constantine-algeria

- Providing consultations to customers about power tools and industrial equipment from brands such as Bosch and Makita
- Explaining product features and comparing them to help customers choose the right tools for their needs.
- Achieving sales targets and providing excellent customer service to ensure customer satisfaction.
- Monitoring inventory and organizing products according to store standards.
- Working with the team to organize promotional offers and enhance the in-store shopping experience.

#### • (2019 – 2021)

##### SALES ASSOCIATE

###### quincaillerie Moderne /constantine-ALGERIA

- Sell and advise clients on power tools and industrial equipment, including Bosch, Makita, DeWalt products.
- Guide clients to choose the right tools according to their professional and personal needs.
- Achieving monthly sales targets and ensuring an excellent shopping experience for customers.
- Follow up on inventory, arrange products, and ensure that they are presented attractively within the store.
- Work in a team to organize promotions and increase sales.
- Provide technical information on the use and maintenance of electrical equipment to ensure customer satisfaction.

### Education

#### • TESOL – TEFL 120 HOUR certificate

2023

#### • Senior Technician in Construction and Building

2017/2019

### About Me

Motivated and results-oriented Sales Representative with proven success in building client relationships and exceeding sales targets. Skilled in communication, negotiation, and delivering tailored solutions to drive growth. Dedicated to achieving customer satisfaction and contributing to team success.

### Contact

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### Skills

- Communication Skills
- Relationship Building
- Product Knowledge
- Problem-Solving
- Negotiation Skills
- Time Management
- Analytical Skills
- Adaptability
- Strategic Thinking
- Resilience and Persistence

### Language

- Arabic (native)
- English (fluent)
- French (fluent)