

**Contact Detail:****+974 6628 8843**fayasmohamed@gamil.com**Doha, Qatar****SKILLS**

- Qatar Driving license
- 10+Years Sales Experience
- Indoor/Outdoor Sales Experience
- ERP and Dynamic
- MS office
- Product lifecycle understanding
- Market trend awareness
- Marketing strategy development
- Commercial awareness
- Confidence
- Excellent interpersonal skills
- Administrative Assistant
- Customer Service Representative
- Data Entry Clerk
- Office Assistant

FAYAS MOHAMED

PROFILE

Accomplished Assistant Sales Manager with 10+ years of sales experience in sales and management roles across diverse industries. Proven track record in achieving monthly sales targets, enhancing customer satisfaction, and leading teams to success. Demonstrates strong commercial awareness, market trend awareness, and marketing strategy development. Adept at product lifecycle understanding and introducing innovative solutions to improve business operations. Career goals include leveraging interpersonal skills, confidence, and perseverance to drive business growth and exceed performance expectations

PROFESSIONAL EXPERIENCES

Senior Sales Executive – Nabina Holding Qatar**Since 2013**

- My role was to talk to the customers understand their requirements introduce them to the best option available for them at the store for their purpose suggest and sell them the best solution and maintain the monthly sales target attitude successfully.
- Other than working as an assistant sales manager, my role was to cooperate with all the sales staff discuss with them and educate them about the latest product solution. We have on the store take introducing new ways to Present and display things in the showroom help sell the best solution and maintain the monthly sales target successfully.

Branch Manager - Al Naura Pastry - Qatar 2006 – 2009

- Submitted orders for ingredients, prepared foods, and monitored employee performance to ensure quality standards.
- Enforced company policies and staff regulations according to established procedures.

Cashier in charge - Crown Tea Store Sri Lanka 2002 - 2005

- Pricing the items to ensure prices and quantities are correct, assists those who need help or advice on products.
- Completed opening and closing procedures, verifying proper cash-on-hand amounts and allocating resources.

Personal Details:

Mohamed Safeer Fayas Mohamed

D.O.B: 1978.05.29

Sri Lankan

P.O.B: 13133

Doha, Qatar

Thank you for considering my application. I look forward to the opportunity to contribute my skills and experience to your esteemed organization and am available for an interview at your convenience. references are available upon request.

Sincerely,
Fayas Mohamed.

Service Manager - Miznu Restaurant- Sri Lanka 2000 – 2002

- Managed daily restaurant operations to ensure efficient service.
- Solved complex customer complaints by providing smart solutions to maintain customer satisfaction.
- Cross-checked financial transactions at end-of-shift, checking cash and card payments against shift transactions to detect discrepancies.

Sales Representative - Reliance Gem - Sri Lanka 1997 – 1999

- responsible for selling jewelry products and providing exceptional customer service. This role involves understanding customer needs, demonstrating products, and closing sales while maintaining a high level of customer satisfaction and Showcasing new collection of gems and jewelry to clients.

Education

Diploma in Marketing Management 2010 – NVQ Level 2

- courses for sales and marketing Sales and marketing courses provide knowledge and tools that help us become a better sales and marketing professional. They cover a wide range of topics, such as marketing, sales, and customer service
(Radiant Info School – Kandy, Sri Lanka)

Certificate in computer studies MS Office 1996 –NVQ Level 1

- It supports the functions of an office or business based on client-specific requirements using Microsoft Word, Excel, and PowerPoint.
(Supercom Kandy, Sri Lanka)

A-Level Commerce Faculty. General Certificate of Education – 1997.

- Madina National school – Madawella, Sri Lanka

O/L – Level College. . General Certificate of Education – 1994

- Madina National school – Madawella, Sri Lanka

Languages

- English - Advance
- Arabic - Fluent in Speaking
- Urdu - Fluent in Speaking
- Malayalam - Fluent in Speaking
- Tamil - Native
- Sinhala - Native