



# Nourdhine Missaoui

Sales Executive

## CONTACT

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## EDUCATION

2011-2012 Baccalauréat in Literature  
Tunisia

## TRAINING CERTIFICATE

- 2012-2013 Cleaning Products Manufacturing  
Tunisia
- 2014-2015 Mobile Phone Maintenance Technician  
Tunisia
- 2016-2017 Sales and Customer Service  
Tunisia

## LANGUAGES

Arabic : Native Language  
English : Written and spoken  
French : Written and spoken

## PERSONAL SKILLS

- Excellent Communication
- Persuasion and Negotiation.
- Active Listening
- Customer Relationship Management
- Problem-Solving
- Time Management
- Adaptability
- Goal-Oriented
- Product Knowledge
- Teamwork
- Resilience
- Attention to Detail

## ABOUT ME

Innovative and results-driven Sales Executive with over 5 years of progressive experience in the retail industry, specializing in driving business growth and managing customer relations. Skilled in understanding customer needs, providing tailored solutions, and building long-term partnerships. Proficient in using various computer programs and applications to enhance sales strategies and operations. Committed to achieving targets, ensuring customer satisfaction, and contributing to the growth and success of the organization.

## WORK EXPERIENCE

Since 11-2024 Salesman  
Sencor -Qatar

- Customer Engagement
- Sales Conversion
- Product Knowledge
- Customer Service
- Upselling & Cross-selling
- Inventory Management
- Sales Targets
- Payment Processing
- Visual Merchandising Support
- Team Collaboration

01-2024 to 10-2024 Salesman  
9 Months Alwaha Company-Qatar

- Customer Engagement
- Sales Conversion
- Product Knowledge
- Customer Service
- Upselling & Cross-selling
- Inventory Management
- Sales Targets
- Payment Processing
- Visual Merchandising Support
- Team Collaboration

2022-2024 Salesman  
2 years POINT M ( Perfume Store) - Tunisia

- Customer Engagement
- Sales Conversion
- Product Knowledge
- Customer Service
- Upselling & Cross-selling
- Inventory Management
- Sales Targets
- Payment Processing
- Visual Merchandising Support
- Team Collaboration

2020-2022 Salesman  
2 years Zen - (Fashion Store) Tunisia

- Customer Engagement
- Sales Conversion
- Product Knowledge
- Customer Service
- Upselling & Cross-selling
- Inventory Management
- Sales Targets
- Payment Processing
- Visual Merchandising Support
- Team Collaboration

2017-2019 Salesman  
2years Decarlo - (PastryStore) Tunisia

- Customer Engagement
- Sales Conversion
- Product Knowledge
- Customer Service
- Upselling & Cross-selling
- Inventory Management
- Sales Targets
- Payment Processing
- Visual Merchandising Support
- Team Collaboration