



Nourdhine Missaoui

Sales Executive

CONTACT

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Doha - Qatar
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EDUCATION

2011-2012 Baccalauréat in Literature
Tunisia

TRAINING CERTIFICATE

2012-2013 Cleaning Products Manufacturing
Tunisia
2014-2015 Mobile Phone Maintenance Technician
Tunisia
2016-2017 Sales and Customer Service
Tunisia

LANGUAGES

Arabic : Native Language
English : Written and spoken
French : Written and spoken

PERSONAL SKILLS

- Excellent Communication
- Persuasion and Negotiation.
- Active Listening
- Customer Relationship Management
- Problem-Solving
- Time Management
- Adaptability
- Goal-Oriented
- Product Knowledge
- Teamwork
- Resilience
- Attention to Detail

ABOUT ME

Innovative and results-driven Sales Executive with over 5 years of progressive experience in the retail industry, specializing in driving business growth and managing customer relations. Skilled in understanding customer needs, providing tailored solutions, and building long-term partnerships. Proficient in using various computer programs and applications to enhance sales strategies and operations. Committed to achieving targets, ensuring customer satisfaction, and contributing to the growth and success of the organization.

WORK EXPERIENCE

- Since 11-2024 Salesman
Sencor -Qatar

 - Customer Engagement
 - Sales Conversion
 - Product Knowledge
 - Customer Service
 - Upselling & Cross-selling
 - Inventory Management
 - Sales Targets
 - Payment Processing
 - Visual Merchandising Support
 - Team Collaboration
- 01-2024 to 10-2024 Salesman
9 Months Alwaha Company-Qatar

 - Customer Engagement
 - Sales Conversion
 - Product Knowledge
 - Customer Service
 - Upselling & Cross-selling
 - Inventory Management
 - Sales Targets
 - Payment Processing
 - Visual Merchandising Support
 - Team Collaboration
- 2022-2024 Salesman
2 years POINT M (Perfume Store) - Tunisia

 - Customer Engagement
 - Sales Conversion
 - Product Knowledge
 - Customer Service
 - Upselling & Cross-selling
 - Inventory Management
 - Sales Targets
 - Payment Processing
 - Visual Merchandising Support
 - Team Collaboration
- 2020-2022 Salesman
2 years Zen - (Fashion Store) Tunisia

 - Customer Engagement
 - Sales Conversion
 - Product Knowledge
 - Customer Service
 - Upselling & Cross-selling
 - Inventory Management
 - Sales Targets
 - Payment Processing
 - Visual Merchandising Support
 - Team Collaboration
- 2017-2019 Salesman
2years Decarlo - (PastryStore) Tunisia

 - Customer Engagement
 - Sales Conversion
 - Product Knowledge
 - Customer Service
 - Upselling & Cross-selling
 - Inventory Management
 - Sales Targets
 - Payment Processing
 - Visual Merchandising Support
 - Team Collaboration