



KAMEL TALBI

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☎ 30275693
🏠 Doha, 00000 Doha
📅 July 16, 2000
📍 Jijel-Algeria
🚩 Algeria
👤 Single

SKILLS

Communication

Computer

Teamwork

Customer service

Presentation

Negotiation

Problem solving

LANGUAGES

Arabic

French

English

HOBBIES

- Athlete
- Writing
- Running

EDUCATION

Baccalaureate
Algeria

09/2015 – 07/2019

EMPLOYMENT

Customer Service

03/2020 – 05/2022

Hotel Sheraton, Alger

- Delivering information about a company's products and services
- Answering queries and concerns about a company's products or services
- Processing orders and transactions
- Resolving issues and handling customer complaints
- Collecting customer feedback
- Tracking customer service metrics
- Responding to customer reviews
- Working as part of a team
- Handling customer administrative tasks
- Providing proactive customer outreach

Call centre

06/2022 – 08/2023

Ooredoo company, Jijel-algeria

- Be knowledgeable about the product
- Identify prospective customers, lead generation and conversion Contact new and existing customers to discuss needs Emphasize the features of products to highlight how they solve customer problems
- Answer questions about the products
- Negotiate prices and terms and prepare sales agreements Collaborate with colleagues in many different sectors

Sales representative

2023 – 2024

Atlanta food Company, Alger-Algeria

Generate leads through consistent communications with potential clients

Answer client questions and negotiate deals that serve their interests as well as ours

■ Football

■ Hiking

Work with existing staff to assist in determining price schedules

Design and deliver outstanding pitches

Work with marketing staff to coordinate sales efforts Understand and promote our company's products

Prepare reports on sales data

Visit clients to assess their needs and build strong relationships

Prepare and submit sales contracts as well as obtain deposits and other payments from clients

Selling products and services using solid arguments to prospective customers

Performing cost--benefit analyses of existing and potential customers

Maintaining positive business relationships to ensure future sales