



ANSAR CHITTETHUKUDY
MUHAMMED

SALES MAN

Contact



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About Me

- My name is Ansar Mohammed, and I have worked in sales for a number of years. During that time, I have honed my abilities in lead generation, connection development, and deal closing. I have a strong desire to support business expansion by comprehending customer wants and providing specialized solutions. I work best in hectic settings and have a constant desire to reach and surpass sales goals.

Skills

- Microsoft Word
- Microsoft Excel



License

- Valid Qatar and Indian driving licence
- Valid Qatar ID

Language

- English
- Arabic
- Hindi
- Malayalam



Education

- SECONDARY SCHOOL EDUCATION | 10TH Board of Public Examinations Kerala 2003
- DIPLOMA IN HOTEL MANAGEMENT 2004



Experience

Casino Hotel

WAITER, INDIA

- Provided excellent customer service by taking orders and serving food and beverages. 2004 - 2005
- Ensured a clean and organized dining area to maintain high hygiene standards.
- Worked closely with kitchen staff to ensure timely order delivery.

Merchandiser

AL SHOAIBI GROUP, SAUDI

2013 - 2016

- Managed product selection, pricing, and inventory levels to optimize sales and profitability.
- Conducted market research and analyzed consumer trends to develop effective merchandising strategies.
- Developed strong relationships with suppliers and negotiated better pricing and delivery schedules.
- Implemented strategic merchandising plans that boosted in-store visibility and sales performance.

Sales Man

2017 - 2019

Al kasaai trading WLL

- Greeted and assisted customers, providing detailed information on products and helping them find items suited to their needs.
- Consistently met or exceeded monthly sales targets by upselling products and identifying customer needs
- Penetrate new markets & made a customer base by 60% within 6 months.

Sales Executive

2020 - 2024

Quality Bond Chemicals Pvt

- Achieved and exceeded monthly sales targets by building strong customer relationships.
- Identified new business opportunities and expanded the client base.
- Negotiated pricing and deals with customers to maximize sales and profits.
- Provided excellent customer service and support, ensuring high customer satisfaction.