



AJMAL AL

SALES AND MARKETING EXECUTIVE

CONTACT

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DOHA

QATAR LICENCE

EDUCATION

2016- 2019

- BACHELOR IN COMMERCE
MES COLLEGE OF ARTS AND
SCIENCE, KALLANTHODU

2019

- ACCOUNTING TALLY
PEACHTREE QUICKBOOK
G-TEC COMPUTER EDUCATION

SKILLS

- Basic Computer Knowledge
- Leadership
- Teamwork
- Time Management
- Effective Communication
- Decision making
- Critical Thinking

LANGUAGES

- English
- Hindi
- Arabic
- Malayalam

PROFILE

Results-driven Sales Executive with 3 years of experience driving revenue growth and expanding customer bases in the telecommunications industry. Proven track record of consistently meeting and exceeding sales targets, with a strong understanding of data and network solutions.

WORK EXPERIENCE

Sales Executive

2021-2024

Data Plus Network Solutions
DOHA, QATAR

- Generated new business leads and developed existing customer relationships to drive revenue growth.
- Conducted product demonstrations and presentations to showcase data and network solutions.
- Collaborated with cross-functional teams to develop and implement sales strategies.
- Consistently met and exceeded sales targets, with an average quarterly sales growth of 25%.
- Built and maintained strong relationships with key customers and stakeholders.

Accountant

Accounting Solution Calicut
CALICUT

2019 - 2021

- Prepared and reviewed financial statements, including balance sheets and income statements
- Managed accounts payable, accounts receivable, and payroll
- Ensured compliance with tax laws and regulations, including GST and income tax.
- Implemented accounting software and streamlined financial processes.

DECLARATION

I, AJMAL hereby declare that the information provided in this resume is true and accurate to the best of my knowledge.