



SAYYED MOHAMMED UBAIDULLA

CONTACT DETAILS

Phone

+974 31509983

E-mail

Sayyedubaidulla96@gmail.com

Location

Doha, Qatar

EDUCATION

- **Higher Secondary Education (+2)**
GVHS North Edapally, Kochi, Kerala

CORE COMPETENCIES

- Product Merchandising
- Inventory Management
- Customer Service
- Stock Replenishment
- Cash Handling
- Sales Strategy Execution
- Vendor Coordination
- Pricing and Labeling
- Team Training and Supervision
- Store Display Optimization
- Loss Prevention
- Supply Chain Management

PROFILE SUMMARY

Dedicated retail professional with extensive experience in customer service, merchandising, and cash management. Proven ability to enhance customer experiences by providing personalized assistance and product knowledge. Skilled in inventory management, sales analysis, and implementing effective merchandising strategies to drive sales.

WORK EXPERIENCE

- **Store Associate cum Cashier | October 2022 - Present**
LANDMARK Group (Max fashions)
 - Greet and assist customers in finding products that meet their needs.
 - Maintain store cleanliness and ensure product displays are visually appealing.
 - Manage stock levels by organizing, replenishing, and monitoring inventory.
 - Provide product knowledge to customers and promote new arrivals.
 - Handle customer inquiries and resolve complaints efficiently.
 - Resolved cash discrepancies and ensured daily cash reconciliations were completed.
 - Support store promotional activities, contributing to increased sales.
 - Monitor fitting rooms to ensure customer comfort and security.
- **Merchandiser | June 2017 - May 2022**
Royal Doha Trading
 - Develop and implement effective merchandising strategies to maximize product visibility.
 - Monitor stock levels and coordinate with suppliers to ensure timely replenishment.
 - Collaborate with the sales team to promote new and seasonal products.
 - Ensure that product displays are well-organized and visually appealing.
 - Analyze sales data to adjust product placements and improve performance.
 - Maintain accurate pricing and product labeling in compliance with company policies.
 - Assist in inventory control by conducting regular stock checks and audits.
 - Prepare and execute promotional displays for special events and sales campaigns.

PERSONAL DETAILS

Nationality : Indian

Date of Birth : 19/11/1996

Gender : Male

Marital Status : Single

Passport No : N9209887

Date of Expiry : 30-03-2026

QID No : 29635608117

Visa Status : Work Visa

Religion : Muslim

DRIVING LICENSE

- Valid Qatar Driving License

LANGUAGES KNOWN

- Hindi
- Malayalam
- English
- Tamil

- Head Cashier | February 2015 - March 2017

Innaya Shoprix

- Supervised and managed the cashiering team, ensuring efficient operations at the checkout.
- Processed customer transactions accurately using the POS system.
- Resolved cash discrepancies and ensured daily cash reconciliations were completed.
- Provided excellent customer service, addressing inquiries and resolving issues.
- Trained new cashiers on POS systems, cash handling, and customer service procedures.
- Assisted in opening and closing procedures, including balancing cash registers.
- Managed refund and exchange processes, adhering to company policies.

PERSONAL SKILLS

Communication

Interpersonal skills – verbal, problem solving and listening skills in any administrative role.

ORGANIZATION

Helping others, organizing a to-do list. Prioritizing tasks by the deadline for improving time -management

MANAGEMENT

Management skills to direct others and review others performance

DECLARATION

I hereby declare that the above given information is true and correct to the best of my knowledge.

Sayyed Mohammed Ubaidulla