

Shaik Abdul Baseer

Doha Qatar

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 Shaikabdulbaseer

Objective

A motivated and customer-oriented sales associate with [3] years of experience in retail sales, customer service, and product knowledge. Seeking to utilize my strong communication skills and sales expertise to contribute to the success of [Azadea group Qatar zara home] and drive business growth.

Experience

- **[Azadea group , [Qatar] Zara home** June 2022 - Present
Sales Associate

Assisted customers with product selection, providing personalized recommendations based on their needs and preferences.

Achieved monthly sales targets consistently, contributing to a increase in overall store sales.

Maintained deep product knowledge, answering customer inquiries and promoting the features and benefits of various products.

Processed sales transactions, including cash, credit card, and return/exchange transactions, ensuring a smooth and efficient checkout process.

Ensured the store's visual appearance was clean, organized, and well-stocked, optimizing the shopping experience.

Handled customer complaints or concerns with professionalism, ensuring customer satisfaction and retention.

- **Hyperpanda Retail company KSA Saudi Arabia** 2015 - 2021
Sale Associate

Delivered outstanding customer service by assisting shoppers with product selection, inquiries, and issues, ensuring a positive shopping experience.

Maintained and organized product displays, keeping aisles neat and fully stocked at all times.

Promoted store promotions, discounts, and loyalty programs, resulting in increased sales.

Processed customer transactions accurately using POS systems, handling cash, card, and return transactions.

Managed inventory, restocked products, and checked for expiration dates to ensure product quality.

Collaborated with team members to achieve daily sales goals and improve store operations.

Assisted in training new sales associates, improving team efficiency and customer service standards.

- **Universal Book showroom pvt INDiA** 2010 - 2015
Sale associate

Provided personalized book recommendations based on customer preferences, increasing sales and customer satisfaction.

Promoted store events, such as book launches and author signings, contributing to increased foot traffic and sales.

Maintained and organized book displays, ensuring an inviting and easy-to-navigate showroom.

Managed inventory, tracked stock levels, and reordered bestsellers and seasonal titles.

Assisted customers with special orders, online purchases, and book-related inquiries.

Processed customer transactions, including sales, returns, and exchanges, using the store's POS system.

Education

- **Dr Br Ambedker open univeristy** 2013
Bachelor of Arts BA Graduation
B

Skills

- Excellent communication and interpersonal skills
- Sales and upselling techniques
- Customer service and relationship building
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- Inventory management and merchandising
- Cash handling and point-of-sale (POS) systems
- Product knowledge and recommendations
- Team collaboration and leadership
- Problem-solving and conflict resolution
- Time management and multitasking

Languages

- English
- Arabic
- Hindi
- Urdu
- Telugu

Personal Details

- Date of Birth : 12/06/1991
- Marital Status : MARRIED
- Nationality : INDIA HYDERABAD
- Religion : Muslim
- Passport : X7110825
- Gender : Male
- Place : Doha Qatar