



Michael Njuguna Kuria

Street 80 Zone 55

+97430238808 | michaelkuria141@gmail.com

Experience

- **Qatar National Import and Export compnay** 2014/01/12 - 2016/04/20
Sales associate
 - Serves customers by helping them select products.
 - Drives sales through engagement of customers, suggestive selling, and sharing product knowledge.
 - Customers welcoming as well as customer satisfaction.
 - Responds to customers' questions.
 - Directs customers by escorting them to racks and counters.
- **Federal foods Qatar (BRF)** 2016/04/20 - 2022/06/31
Outdoor sales and Merchandising
 - Presenting sales proposals to potential customers.
 - Evaluating customer needs.
 - Selling company products or services.
 - Educating customers on products and services.
 - Developing effective sales strategy.
 - Identifying opportunities to improve sales performance.
 - submitting warehouse inventory reports.
 - Clearing any unwanted products from displays .
 - Monitoring the sales performances of products.
- **Nestle Company** 02/08/2022 - 31/09/2023
Sales merchandiser
 - Responsible for ensuring products appear in stores in appropriate quantities.
 - Accurately forecast product trends, plan stock levels and monitor sales.
 - Determine amount of Inventory needed and set prices on products to maximize profit.
 - Plan promotions, sales, and oversee delivery of Inventory.

Education

- **Mount Kenya University** 2009
Information technology
Distict

Skills

- -Maintaining good relationships with customers. -Communication skills. -Developing effective sales strategy. -Excellent negotiation skills. -Maintaining records of sales leads. -Negotiating with existing and potential customers. -Product knowledge. -Proficiency in MS Office. -Sales presentations. -Selling company products or services.

Reference

- **Mr Joab - Federal foods Qatar**
HR manager
Hr@federalfoods.com
66814227

Michael Njuguna Kuria

Street 80 Zone 55

+97430238808 | michaelkuria141@gmail.com

I am writing this letter to you to express my high interest Outdoor position at your prestigious company. I have come across your job advertisement and I am pleased to let you know that my skills and experience are completely in accordance with your advertised post and you shall find me a perfect job fit for your organization. My soft skills include communication, teamwork, problemsolving, safety awareness ,ability to work under pressure, work efficiently for long hours, etc. In my previous role, I managed to achieve excellent and consistent levels of service throughout my career I have smoothly communicated articulately with clientele and management at all levels. I can confidently say that I shall be an asset for the organization in which I would be placed in.

With my experience in skillfully performing a full range of customer service operations, combined with my interpersonal and organizational skills, I am ready to provide outstanding service within your company. I shall be waiting for your response. Please let me know if there is anything else I can provide you with. Furthermore, I have also attached my resume for reference so that you may get a brief of my qualifications and experience. I would appreciate the opportunity to meet with you in person to discuss more about this opportunity.

Yours Sincerely,

Michael Njuguna Kuria.



State of Qatar
Ministry of Interior
Traffic Department

دولة قطر
وزارة الداخلية
إدارة المرور



DRIVING LICENSE

رخصة سوق

28240400776

الرقم الشخصي

الاسم مايكل ناجونا كوريا



NAME MICHAEL NJUGUNA KURIA

NAT. KENYA

الجنسية كينيا

DATE OF BIRTH

1982-09-19

تاريخ الميلاد

BLOOD GR.

A+

فصيلة الدم

FIRST ISSUE

2020-03-14

ت. اول إصدار

VALIDITY

2025-03-13

ت. الإنتهاء







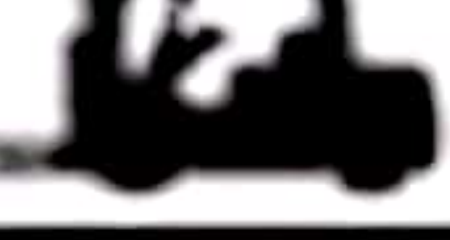
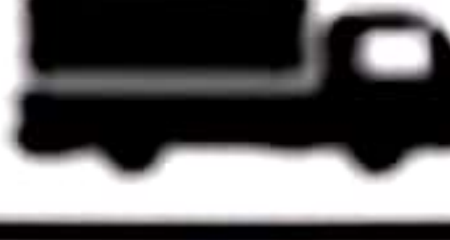

This license must be produced on demand to any police officer in uniform or on production of warrant card by police officer not in uniform

يجب إبراز هذه الرخصة لمن يطلبها من رجال الشرطة سواء كان بالزي الرسمي أو عند إبراز هويته في حالة كونه بالملابس المدنية

Authorized Vehicles

المركبات المصرح بقيادتها

ملاحظات

EXCAVATOR حفار 	<input type="checkbox"/>	MOTOR CYCLE دراجة نارية 	<input type="checkbox"/>	نظارة طبية Glasses <input type="checkbox"/>
CRAINE كرين 	<input type="checkbox"/>	CAR سيارة خفيفة 	<input checked="" type="checkbox"/>	عدسات Lenses <input type="checkbox"/>
LOADER شيل 	<input type="checkbox"/>	BUS حافلة 	<input type="checkbox"/>	أوتوماتيك Automatic <input checked="" type="checkbox"/>
FORKLIFT رافعة شوكية 	<input type="checkbox"/>	MED. TRUCK شاحنة متوسطة 	<input type="checkbox"/>	احتياجات خاصة Handicaps <input type="checkbox"/>
OTHER أخرى <input type="checkbox"/>	<input type="checkbox"/>	TRAILER قاطرة ومقطورة 	<input type="checkbox"/>	إعانة سمعية Hearing Usability <input type="checkbox"/>
				التبرع بالأعضاء Organ Donation <input type="checkbox"/>

Licensing Authority

سلطة الترخيص





* 2 8 2 4 0 4 0 0 7 7 6 *